# **COVER SHEET**

																					A	1	9	9	9	1	0	0	6	5		
																				Į		I	SE	C R	Regi	stra	tio	ı Nı	umł	er		
C	o	L		F	I	N	A	N	C	I	A	L		G	R	О	U	P		I	N	C		A	N	D		S	U	В	S	Ι
											 								,				<u> </u>									
D	Ι	A	R	Y										Cor	nne	anv <sup>2</sup>	e F	n11	Mar	ne)												
													,	COL	пре	any	31	um	ıvaı	110)												
2	4	0	1	В		P	h	i	l	i	p	p	i	n	e		S	t	0	c	k		E	X	c	h	a	n	g	e		C
e	n	t	r	e	,		E	X	c	h	a	n	g	e		R	0	a	d	,		o	r	t	i	g	a	s		C	e	n
t	e	r	,		P	a	s	i	g		C	i	t	y																		
									(	Bus	sine	SS A	Add	lress	: N	lo. S	Stre	et (	City	/To	wn	Pro	ovin	ce)								
	Ms. Catherine L. Ong 635-5735																															
				((	Cont	act	Per	son	.)														(Co	mp	any	Τe	elep	hon	e N	um	ber	)
1	2		3	1											1	17-(	)															
Month Day (Form Type) Mont								onth	ı	$D_{\ell}$	ay																					
(C	(Calendar Year) June 30, 2013																nnu eetir															
																					_								1710	Ctii	15)	
	Broker																															
											(S	eco	nda	ıry I	Lice	ense	: Ту	pe,	If.	App	olic	able	2)									
				C	FD																				No	t A	ppl	ical	ble			
De	ot. F	Req	uiri	ng	this	Do	c.			ı												Amended Articles Number/section										
					_																		To	tal	Am	our	ıt o	f Bo	rro	win	gs	
		32																														
Tot	al N	lo.	of S	Sto	kho	olde	ers																Do	me	stic		-		Fo	reig	gn	
										 То	be	acc	omı	 olish	ned	by	 SE	 C P	erso	onn	 el c	onc	ern	 ed								
				ı	1		1						•			•																
			Г	:1- 1	Nun	-1									т	CH																
			F:	ne i	Nun	nbe	r								L	.CU																
			D	0011	mer	of II									Co	shie	)r				-											
			יע	ocu	11161	1t 11	,								<b>C</b> d	131116	<b>1</b>				•											
										]																						
		S	т	ΑN	ИΡ	S																										
				1		~										D	om	orle:	,. D	100		. I	21 /	C	7 in	1- f-	ar or	2022	inc		rn c	.000
										- 1						K		ai K	s. r	ıcas	se u	3C 1	JL/	1Ur	Z 111	V 1(	л S(	aiil	عالت	, բա	ιþ0	ses.

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended: <b>June 30, 2</b>	
2. Commission Identification No.: <b>A199910</b>	0065
3. BIR Tax Identification No.: 203-523-208	-000
4. Exact name of issuer as specified in its cha	arter: COL FINANCIAL GROUP, INC.
5. Province, country or other jurisdiction of i <b>Philippines</b>	ncorporation or organization: Pasig City,
6. Industry Classification Code:	(SEC Use Only)
7. Address of issuer's principal office: 2401-B East Tower, Philippine Stock E Center, Pasig City	Postal Code: 1605 Exchange Centre, Exchange Road, Ortigas
8. Issuer's telephone number, including area	code: (632) 636-5411
9. Former name, former address and former f <b>Applicable</b>	fiscal year, if changed since last report: <b>Not</b>
10. Securities registered pursuant to Sections RSA:	8 and 12 of the Code, or Sections 4 and 8 of the
RSA:  Title of each Class	Number of shares of common stock outstanding and amount of debt outstanding
RSA:	Number of shares of common stock
RSA:  Title of each Class  Common	Number of shares of common stock outstanding and amount of debt outstanding 468,650,000 shares
RSA:  Title of each Class  Common	Number of shares of common stock outstanding and amount of debt outstanding 468,650,000 shares
RSA:  Title of each Class  Common  11. Are any or all of the securities listed on the securities	Number of shares of common stock outstanding and amount of debt outstanding 468,650,000 shares he Philippine Stock Exchange?
RSA:  Title of each Class  Common  11. Are any or all of the securities listed on the Yes [x] No []  12. Indicate by check mark whether the regis (a) has filed all reports required to be for 17 thereunder or Sections 11 of the Sections 26 and 141 of the Corp.	Number of shares of common stock outstanding and amount of debt outstanding 468,650,000 shares he Philippine Stock Exchange?
RSA:  Title of each Class  Common  11. Are any or all of the securities listed on the Yes [x] No []  12. Indicate by check mark whether the regis  (a) has filed all reports required to be for 17 thereunder or Sections 11 of the Sections 26 and 141 of the Corporate preceding twelve (12) months (or	Number of shares of common stock outstanding and amount of debt outstanding 468,650,000 shares  the Philippine Stock Exchange?  Strant:  Tiled by Section 17 of the Code and SRC Rule e RSA and RSA Rule 11(a)-1 thereunder, and poration Code of the Philippines, during the
RSA:  Title of each Class  Common  11. Are any or all of the securities listed on the Yes [x] No []  12. Indicate by check mark whether the regis  (a) has filed all reports required to be for the 17 thereunder or Sections 11 of the Sections 26 and 141 of the Corpared to file such reports)	Number of shares of common stock outstanding and amount of debt outstanding 468,650,000 shares  the Philippine Stock Exchange?  Strant:  Tiled by Section 17 of the Code and SRC Rule e RSA and RSA Rule 11(a)-1 thereunder, and poration Code of the Philippines, during the rr for such shorter period the registrant was

#### PART I – FINANCIAL INFORMATION

# Item 1. Financial Statements.

The unaudited consolidated financial statements are filed as part of this Form 17-Q.

# Item 2. Management's Discussion and Analysis (MD&A) of Financial Conditions and Results of Operations.

The following is a discussion and analysis of the financial performance of COL Financial Group, Inc. (COL, COL Financial or the Parent Company) and COL Securities (HK) Limited (the HK Subsidiary or COLHK) collectively referred to as "The Group". The discussion aims to provide readers with an appreciation of its business model and the key factors underlying its financial results. The MD&A should be read in conjunction with the unaudited consolidated financial statements of the Group filed as part of this report.

# **Company Overview**

COL Financial Group, Inc. (formerly "CitisecOnline.com, Inc.") is a Filipino-owned corporation incorporated on August 16, 1999 primarily to engage in the business of broker and/or dealer of securities and to provide stock brokerage services through Internet technology.

COL Financial is the leading online stockbroker in the Philippines today. With over 68,000 customers and \$\frac{1}{2}\$47.6 billion in customer net assets, it has built itself as a formidable institution and a force to reckon with in the stockbrokerage industry.

With its customer-focused strategy, it aims to deliver the best service to its customers with key enhancements on its online trading platform and value-added offerings to further improve the customer's online trading experience and to empower them to make better informed investment decisions.

COL's mission is to make successful investors out of every Filipino by providing easy access to financial products and services that suit the different investment profiles and objectives of its customers.

Its proprietary online trading platform, <a href="www.colfinancial.com">www.colfinancial.com</a>, has set the standards for online stock investing, with a full sweep of features, including up-to-date and comprehensive research and analysis, streaming market information and superior online tools and functionalities catered for both first-time investors and even the more sophisticated active market players. Over the years, it has also launched innovative products and services such as the COL Margin Facility and COL Easy Investment Program (EIP), among others, to further provide online tools and actionable investment programs to make investing more convenient and easy for all types of investors.

COL Financial also formed the Equity Advisory Group (EAG), composed of a team of seasoned investment professionals, to expand its client reach by focusing on the needs of high net worth individuals and financial institutions by providing expert advice according to the specific investment objective and risk profile of these client groups .

COL owns 100% of its HK subsidiary, COL Securities (HK) Limited (the HK Subsidiary or COLHK) which was incorporated on June 20, 2001 and commenced its operations on May 29, 2002. The change in name of COLHK from CitisecOnline.com Hong Kong Limited to its current name was approved on May 24, 2011 by the Companies Registry of the Securities and Futures Commission. COLHK is a member of the Hong Kong Exchanges (HKEx) and as such is a registered owner of a HKEx Trading Right. In August 2010, COLHK successfully upgraded and

launched its online trading platform in line with COL's commitment of empowering the investors by providing them with the tools they need to make great investment decisions.

On July 12, 2006, COL completed its Initial Public Offering (IPO) of 110,000,000 common shares, thus raising its paid-up capital from \$\mathbb{P}\$320.0 million to \$\mathbb{P}\$468.7 million. Today, COL's market capitalization stands at almost \$\mathbb{P}\$9.0 billion allowing it to remain well positioned to stay ahead of its competitors, backed up with the necessary resources to strengthen its product and service delivery platform to all its customers.

On August 15, 2006, the Board of Directors (BOD) of COL approved the acquisition of the Trading Right of Mark Securities Corporation for an aggregate purchase price of \$\mathbb{P}5.0\$ million. The acquisition is for the purpose of making COL a Trading Participant in the PSE.

On December 13, 2006, the BOD of the PSE approved the application of COL as a Corporate Trading Participant in the PSE through the transfer of the Trading Right registered in the name of Mark Securities Corporation and the designation of Mr. Conrado F. Bate as its Nominee Trading Participant.

On October 20, 2008, COL became a clearing member of the Securities Clearing Corporation of the Philippines (SCCP) and commenced trading directly with the PSE on February 16, 2009.

On February 21, 2012, the Securities and Exchange Commission (SEC) approved the Parent Company's application for a change in name from CitisecOnline.com, Inc. to its current name.

Over the next few years, COL will continue to strengthen its customer focus and will expand its vision by aiming to be the preferred source of financial services, a trusted provider of help and guidance and a stable firm committed to delivering great value to its customers.

COL is composed of a strong and respectable team of professionals and entrepreneurs with decades of experience and knowledge in the fields of financial services and information technology. Its Chairman, Edward K. Lee, has served as Governor and Head of the computerization committee of the PSE. Its President, Conrado F. Bate, who has over 25 years of experience in fund management and stockbroking, heads its Management Team.

#### **Business Model**

The business model of COL has three major revenue streams, primarily derived from the trading-related revenues of both its Philippine and HK operations:

- 1. Commission generated from trades;
- 2. Interest income from margin financing; and
- 3. Interest income from short-term placements.

With its solid foundation deeply rooted in its core values of Value, Innovation, Trust and Service, COL is well-positioned to capitalize both on the anticipated development of the capital markets as well as the vast opportunities of increasing the retail investor base in the Philippines.

#### **Industry and Economic Review**

The performance of the Philippine stock market was highly volatile during the first half of 2013. After hitting a high of 7,392.2 in May, the PSEi suffered from a steep correction, falling to a low of 5,789.06, before ending the first half of the year at 6,465.28, up by 11.2% compared to its end 2012 level of 5,812.73.

The market's volatility was the result of the shift in foreign fund flows. Due to ample global liquidity and the better economic growth outlook of emerging market Asia (including the

Philippines), the PSEi enjoyed strong foreign fund flows during the first four and a half months of the year, with net foreign buying doubling to around \$\mathbb{P}67.6\$ billion. However, prospects of reduced liquidity as a result of the US Federal Reserve's statement that it might start tapering the pace of its bond purchases later this year triggered a global market sell-off from mid-May to end-June. As a result, foreign investors turned into net sellers in the Philippine Stock Exchange, liquidating \$\mathbb{P}3.7\$ billion worth of stocks during the said period.

Notwithstanding the high level of volatility in the stock market, average daily value turnover increased to \$\mathbb{P}\$1.5 billion from \$\mathbb{P}\$7.6 billion during the first half of 2012. The share of foreign investors to total value turnover also continued to grow, increasing to 52.1% during the first half of 2013 from 42.7% during the same period last year.

Similar to the Philippine stock market, the HK stock market was highly volatile during the first half of the year. China's economic growth continued to slow down during the first half of 2013 in response to the government's goal of achieving long term sustainable growth which necessitated the implementation of reforms geared towards deleveraging and the discouragement of investments in the industrial sector. After falling to 7.8% in 2012 from 9.3% in 2011, GDP growth slowed further to 7.7% and 7.5% in the first and the second quarters of 2013, respectively. Consequently, the HK stock market ended the first half of 2013 significantly weaker, with the three major indices, namely the Hang Seng Index, the Hang Seng China Affiliate Corp. Index and the Hang Seng China Enterprise Index, falling by 8.2%, 11.1% and 18.6%, respectively, compared to their end 2012 levels.

#### **Business Review**

## **Key Performance Indicators**

The management of COL Financial regularly reviews numerous Key Performance Indicators or KPIs to determine whether or not it is on track to meet the organization's long term goals. KPIs are quantifiable measurements that reflect an organization's critical success factors. Below are some of the KPIs regularly reviewed by management to determine whether or not it is enhancing the value of its shareholders:

	June 30, 2013	June 30, 2012
Number of Customer Accounts	68,263	37,457
Customers' Net Equity (in millions)	<del>P</del> 47,636.5	₽22,504.1
Net Revenues (in millions)	<del>P</del> 443.4	₽355.9
Return on Equity*	35.7%	33.6%
Risk Based Capital Adequacy Ratio**	616.0%	695.0%
Liquid Capital*** (in millions)	HKD69.0	HKD68.8

<sup>\*</sup>Annualized

COL Financial's local customer base grew substantially in the first half of 2013 picking up to 68,150 showing an 83.0% increase from the 37,348 customers posted on the first half of last year. Total accounts as of end of the second quarter of 2013 grew by 23.0% from that registered in the first quarter. New accounts for the second quarter increased by 12,608 representing a 155.0% growth from the same period in 2012. This showed an improvement of 35.0% over new accounts generated in the first quarter of 2013. Continuing marketing campaigns using print, television, and internet media advertisements as well as the use of well-placed articles in targeted magazines, newspapers and news related websites managed to generate a tremendous amount of leads used to convert into new accounts. COL Financial also proceeded to sponsor company visits and in-house seminars to conduct educational campaigns to foster awareness and investment capability to many of its participants.

<sup>\*\*</sup>Parent Company only

<sup>\*\*\*</sup>HK Subsidiary

**Net revenues,** during the first six months of 2013 rose 24.6% year-on-year. COL Financial benefited from the strength of the Philippine market and the steady growth in its customer base, coupled with the increased margin line usage and the substantial increase in the new accounts opened. Although COL Financial experienced a slowdown in its pre-tax income during the first quarter of the year which only grew 3.4% year-on-year, earnings before tax during the second quarter of 2013 recorded an impressive growth of 70.1% year-on-year which is enough to drive a 6.3 % year-on-year growth in the Group's first half net income in spite of the normalization of the Parent Company's income tax. Consequently, the Group's annualized **Return on equity** (**ROE**), computed as net income divided by average equity, improved by 2.1 percentage point year-on-year to 35.7%.

Customers' net equity (customers' deposited cash and stocks), more than doubled compared to its year ago level from ₱22.5 billion to ₱47.6 billion primarily as a result of the Parent Company's tie up with a major foreign bank and a local bank to service the needs of their customers who participated in the SMC Preferred shares offering. Bulk of the growth came from the institutional customers of the Parent Company which added more than ₱15.0 billion in assets from a year ago accounting for 68.0% of the net new flow for the period. As of year-to-date, customers' equity grew by 35.0% or ₱12.1 billion from ₱34.6 billion to ₱46.7 billion which can be attributed to the net funds and stocks inflow amounting to ₱13.2 billion and net change in portfolio values for the period amounting to ₱1.1 billion.

The Parent Company and the HK Subsidiary maintain stockbroker licenses which subject both to the stringent rules of regulators in the Philippines and Hong Kong. As such, the Parent Company is required to maintain a minimum **Risk based capital adequacy ratio** (RBCA) or the ratio of total measured risk to liquid capital of 110% while the HK Subsidiary is required to maintain a **Liquid capital** of HKD3.0 million or 5% of its adjusted liabilities, whichever is higher. The RBCA ratio of the Parent Company and the liquid capital of the HK Subsidiary both consistently exceeded the minimum statutory requirement.

# Material Changes in the Financial Position (June 30, 2013 vs December 31, 2012)

COL's financial position remained strong with a very high level of cash and zero debt from external funding sources other than the deposit liabilities owed to its customers.

The Group ended the first half of the year with consolidated Assets reaching a new record high of \$\mathbb{P}5.9\$ billion, up 39.7% from last year's \$\mathbb{P}4.2\$ billion. Likewise, Liabilities comprised mostly of Trade payables was up 58.7% to \$\mathbb{P}4.7\$ billion from \$\mathbb{P}2.9\$ billion as at end of 2012. Factors contributing to these upward movements are as follows:

Cash and cash equivalents composed mainly of cash in banks and short-term placements of local funds increased by 40.4% or ₱1.0 billion as high cash balances left in the customers' accounts as of cut-off period allowed COL to increase its cash position to ₱3.6 billion, the highest cash balance recorded thus far in the financial history of COL. The Parent Company continued to experience remarkable net inflow of funds coming from new accounts opened and from existing accounts who took advantage of the strong performance of the Philippine market. Net inflows from prepaid customers increased substantially during the six-month period as they added ₱4.6 billion net cash to their portfolio. Daily average deposits processed during the first half of the year increased by 123.0% from 641 to 1,430 in terms of number and from ₱29.0 million to ₱68.0 million in terms of value.

Cash in a segregated account booked by the HK Subsidiary likewise went up 5.4% or  $\cancel{=}3.5$  million to  $\cancel{=}67.7$  million due to the liquidation of positions made by its customers because of the unfavourable market environment.

**Trade receivables** grew by 43.6% or  $\cancel{P}629.0$  million to  $\cancel{P}2.1$  billion largely due to the increase in the unsettled balances within the three-day cut-off period from the clearing house as a result of

the net selling transactions posted by prepaid customers and to heavy buying transactions during the settlement cut-off executed by the Parent Company on behalf of its financial institutional (FI) accounts. Gross receivables from these postpaid accounts more than doubled from \$\mathbb{P}\$109.0 million by end of 2012 to \$\mathbb{P}\$218.7 million by end of the reporting period. Receivables from the Parent Company's margin accounts likewise increased by 14.2% putting it back to its \$\mathbb{P}\$1 billion level.

**Prepayments** also went up by 119.4% or ₱2.9 million to ₱5.3 million due to unamortized portion of business taxes which are required to be paid to the local government January of each year. Business taxes for 2013 went up due to higher gross revenues booked by the Parent Company during the previous year which is the basis in the computation of these local municipal taxes.

**Property and equipment** increased by 8.9% or ₽3.4 million to ₽41.8 million attributable to the net effect of the additional investments in hardware amounting to ₽7.5 million made by the Parent Company and the booking of the depreciation of its existing properties during the sixmonth period. To complement the trading needs of the ever-increasing clientele base of the Parent Company, it purchased additional top of the line, heavy-duty servers for its market and order database to ensure seamless and uninterrupted delivery of service to its customers.

Meanwhile, **Deferred tax assets** went down 11.9% or \$\mathbb{P}\$7.3 million to \$\mathbb{P}\$54.2 million due to the combined effects of the additional shares exercised during the first six months of the year which reduced the tax deductible expense that COL can use in the future and the downward movement in the price of the Parent Company's share price which affects the computation of the stock options' intrinsic value and its related future tax benefits.

**Trade payables**, consisting mainly of payable to customers, was up 60.4% or ₱1.7 billion to ₱4.6 billion due to the strong growth in COL's client base which led to additional cash deposits. The increase in the balance of this account is also partly due to the selling transactions made by some of its FI accounts that are yet to be settled three days after the reporting period and the liquidation made by some of the margin accounts towards the end of the first half of 2013 as local investors reacted to the global jitters over credit crunch in China and the statement made by the US Federal.

Due to the normalization of corporate income taxes and the booking of the appropriate taxes on the taxable earnings during the first half of 2013, **Income tax payable** more than doubled to ₱23.4 million as of end of June 2013 from the ₱11.7 million booked by the Parent Company as of end of 2012.

Finally, **Stockholders' equity** fell 4.6% or ₱58.7 million to ₱1.2 billion largely due to the distribution in April 2013 of ₱295.2 million worth of cash dividends to the stockholders of the Parent Company, which was offset by the ₱222.2 million net profits generated during the first six months of 2013.

Material Changes in the Results of Operations (June 30, 2013 vs June 30, 2012)

COL generated strong revenues and operating profits in the first half of 2013. Revenues jumped by 24.6% year-on-year to ₱443.4 million from ₱355.9 million. The strong performance was largely driven by the strength of COL's Philippine operations which more than offset the weakness of its HK operations. Meanwhile, operating profits grew by a faster pace of 29.2% to ₱273.7 million from ₱211.9 million as COL benefited from economies of scale in the Philippines and cost cutting efforts in HK. Net income grew by a much slower pace of 6.3% to ₱222.2 million from ₱209.1 million as provision for income taxes normalized to ₱51.4 million during the first half of 2013 from ₱2.8 million during the same period in 2012.

The Group's **Consolidated revenues** rose 24.6% to ₱443.4 million year-on-year, largely driven by the strength of its Philippine operations. Revenues from COL's Philippine operations jumped by 29.4% to ₱416.9 million from ₱322.3 million. This was largely attributable to the 37.2% increase in **Commissions** to ₱312.7 million from ₱227.9 million as COL benefited from the strength of the Philippine market and the substantial growth in its customer base which led to higher trading activity.

Total value turnover of COL for the first half of 2013 grew by 39.0% year-on-year, from ₽85.0 billion it recorded last year to ₽118.1billion this year. COL's growth rate as compared to PSE which grew 48.0% was slower due to the increase in market share by the foreign funds as well as the execution of block trades from the follow offerings during the six-month period in review. Further, overall market share in during the first six months of the year declined by 0.4% to 4.1% from 4.5% during the same period last year resulting to a drop in COL's ranking from the seventh to the eight place. However, in terms of domestic flows, COL's market share improved by 0.7% from 7.8% last year to 8.5% in first half of 2013.

**Interest income**, likewise, improved by 11.2% from ₱92.5 million to ₱102.9 million as COL benefited both from the higher utilization of its margin facilities and the significant increase in its cash position.

Meanwhile, revenues from the HK Subsidiary declined by another 21.2% to  $\cancel{2}$ 26.5 million during the first half of 2013 compared to  $\cancel{2}$ 33.6 million during the first half of 2012.

COLHK generally tracked the performance of the HKEx during the second quarter of 2013. The turnover on the HKEx dipped after an uptick for the first quarter, falling 15.0% quarter-onquarter from HKD4.4 trillion for the first quarter of the year to HKD3.7 trillion for the second quarter of 2013. Meanwhile COLHK had a decline of 23.0% with turnover value of HKD1.0 billion versus HKD1.3 billion for the second and first quarters of the year, respectively. On a year-on-year, however, we saw COLHK not faring as well as the overall market. Total turnover value recorded by the HKEx during the six-month period increased 22.0% to HKD8.1 trillion versus HKD6.9 trillion recorded during the same period in 2012. COLHK, on the other hand, went in the opposite direction with a decline of 21.0% from HKD 3.0 billion it transacted during the first half of 2012 down to HKD2.4 billion booked for the first half of 2013. Reduced trading volumes were due to changes in investor strategy as the environment suits a longer term accumulation outlook rather than short term swing trading resulting in a decrease in trading commissions. Coupled with competition from alternative markets that are experiencing clear upward trend movements, the Hong Kong market was still in the midst of its consolidation for the year so far but with the potential to re-join the bullishness of the global markets in the coming half as it mulls over the negative sentiment and complete the bottoming out process.

Cost of services grew by 29.0% to ₽128.3 million from ₽99.1 million. The significant increase was largely due to the 51.5% jump in commission expenses to ₽72.5 million from ₽47.8 million. In the first half of 2013, commission revenues generated by COL's agency and advisory business grew by 58.6% as its share of Philippine commission revenues expanded to 39.8% during the first half of 2013 from 34.4% during the same period in 2012. The substantial growth in revenues generated by the agency and advisory business led to a proportionate increase in commission expenses. Excluding commission expenses, the growth in cost of services was more subdued at 8.2% to ₽55.8 million from ₽51.6 million.

**Operating expenses** fell by 7.9% to \$\frac{P}{4}1.4\$ million from \$\frac{P}{4}4.6\$ million, largely driven by the drop in professional fees and depreciation expense which was partly offset by the increase in advertising and marketing expenses.

**Professional fees** declined by 50.5% to ₽3.9 million from ₽7.9 million as COLHK was able to successfully renegotiate the terms of its contracts with various consultants.

Meanwhile, **Depreciation** dropped by 34.3% to ₱3.4 million from ₱5.1 million as the useful life of some pieces of equipment came to an end and the cost of leasehold improvements made in the Parent Company's offices were fully amortized.

On the other hand, **Advertising and marketing** expenses went up by 202.6% to \$\mathbb{2}5.1\$ million from \$\mathbb{2}1.7\$ million due to increased media spend to reintroduce the Parent Company as COL Financial, and to create greater brand awareness among prospective customers. However, higher spending on the said items paid off as we saw a significant increase in our client base during the reporting period.

**Provision for income tax** jumped to ₽51.4 million from ₽2.8 million as income taxes normalized in 2013. In 2012, COL benefited from the decision of some grantees to exercise their stock options, leading to an increase in tax deductible expenses and a drop in income tax expenses. Stock options exercised during the first half of 2013 amounted to ₽14.8 million versus the ₽175.9 million recorded during the same period last year.

As a result of the foregoing movements, **Net income** increased by 6.3% to ₱222.2 million year-on-year.

#### Other Matters

- a. We are not aware of any known trends, demands, commitments, events or uncertainties that will have a material impact on the Group's liquidity. The Group has not defaulted in paying its obligations which arise mostly from withdrawals made by customers. In addition, obligations of the Parent Company are fully funded in compliance with the Securities Regulation Code (SRC) Rule 49.2 while the HK Subsidiary maintains a fund for the exclusive benefit of its customers in compliance with the regulations of the Securities and Futures Commission of Hong Kong.
- b. We are not aware of any events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.
- c. We are not aware of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationships of the Group with other persons created during the reporting period.
- d. We are not aware of any material commitments for capital expenditures.
- e. We are not aware of any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations of the Group.
- f. We are not aware of any significant elements of income or loss that did not arise from the Group's continuing operations.
- g. We are not aware of any seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

#### PART II – OTHER INFORMATION

Not applicable. There are no material disclosures that have not been reported under SEC Form 17-C covered by this period.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant:

COL FINANCIAL GROUP, INC.

By:

Conrado F. Bate

President and Chief Executive Officer

August 19, 2013

Catherine L. Ong

Senior Vice President and Chief Finance Officer

August 19, 2013

Lorena E. Velarde

Vice President and Financial Controller

August 19, 2013

(Forward)

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	June 30, 2013 (Unaudited)			Decembe	r 31, 2012 (As Restate	d, Note 2)
		Security	Valuation		Security	Valuation
	<b>Money Balance</b>	Long	Short	Money Balance	Long	Short
ASSETS						
Current Assets						
Cash and cash equivalents (Note 4)	P3,626,174,828			₽2,583,051,902		
Cash in a segregated account (Note 5)	67,687,611			64,200,375		
Financial assets at fair value through profit or loss (FVPL; Note 6)	5,272,307	P5,272,307		2,729,120	₽2,729,120	
Trade receivables (Note 7)	2,073,326,775	21,004,246,435		1,444,285,187	13,485,028,553	
Other receivables (Note 7)	4,882,667			5,038,652		
Prepayments	5,288,997			2,411,331		
<b>Total Current Assets</b>	5,782,633,185			4,101,716,567		
Noncurrent Assets						
Property and equipment (Note 8)	41,801,466			38,397,201		
Intangibles (Note 9)	22,807,218			21,952,936		
Deferred income tax assets-net (Note 17)	54,210,015			61,523,325		
Other noncurrent assets (Note 10)	10,629,798			9,158,278		
<b>Total Noncurrent Assets</b>	129,448,497			131,031,740		
TOTAL ASSETS	P5,912,081,682			P4,232,748,307		
Securities in box, in Philippine Depository and Trust Corporation and Hong Kong Securities Clearing Company, Limited			P44,404,357,060			P33,182,350,977

	June 30, 2013 (Unaudited)			Decemb	er 31, 2012 (As Restate	d. Note 2)
	Security Valuation					Valuation
	Money Balance	Long	Short	Money Balance	Long	Short
LIABILITIES AND EQUITY						
Current Liabilities						
Trade payables (Note 11)	<b>P</b> 4,586,868,669	P23,394,838,318		₽2,859,856,119	₽19,694,593,304	
Income tax payable	23,442,885			11,658,004		
Other current liabilities (Note 12)	64,171,649			64,867,074		
Total Current Liabilities	4,674,483,203			2,936,381,197		
Noncurrent Liability						
Retirement obligation (Note 16)	23,113,934			23,113,934		
Total Liabilities	4,697,597,137			2,959,495,131		
Equity (Notes 13 and 16)						
Capital stock	468,650,000			467,810,000		
Capital in excess of par value	47,499,024			47,499,024		
Cost of share-based payment	31,367,779			33,263,658		
Accumulated translation adjustment	(30,958,036)			(46,245,403)		
Loss on remeasurement of retirement obligation-net of deferred	(9,141,802)			(9,141,802)		
income tax asset Retained earnings:						
Appropriated	107,520,383			75,458,201		
Unappropriated	599,547,197			704,609,498		
Total Equity	1,214,484,545			1,273,253,176		
TOTAL LIABILITIES AND EQUITY	P5,912,081,682	P44,404,357,060	P44,404,357,060	₽4,232,748,307	<u>P33,182,350,977</u>	₽33,182,350,977

# UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

	For the Six Months	Ended June 30	For the Quarter	Ended June 30
	2013	2012	2013	2012
REVENUES				
Commissions	₽338,579,793	₽261,519,929	P165,919,826	₽105,543,880
Others:	, ,	- , ,-	, ,	, ,
Interest (Note 14)	102,871,326	92,496,264	53,264,812	45,252,111
Gain on financial assets at FVPL - net (Note 5)	641,661		_	
Others	1,304,272	1,901,787	2,557,247	3,083,298
	443,397,052	355,917,980	221,741,885	153,879,289
COST OF SERVICES	110,007,002	222,517,500	221,7 11,000	100,079,209
Commission expense (Note 18)	72,493,667	47,847,845	33,362,689	25,418,196
Personnel costs - operations (Note 15)	19,605,079	20,098,657	9,857,106	9,705,838
Stock exchange dues and fees	7,621,074	6,269,307	3,782,198	2,742,682
Central depository fees	4,433,349	2,716,279	2,308,387	1,267,673
Others:	7,733,377	2,710,277	2,500,507	1,207,073
Communications	11,655,858	10,955,804	5,883,672	5,703,096
Others	12,493,115	11,241,791	5,882,693	4,806,567
Oulcis	128,302,142	99,129,683	61,076,745	49,644,052
GROSS PROFIT	315,094,910	256,788,297		104,235,237
OPERATING EXPENSES	313,094,910	230,766,297	160,665,140	104,233,237
Administrative expenses:	11 (52 010	11 657 650	( 100 40(	5 000 646
Personnel costs (Note 15)	11,653,019	11,657,659	6,108,486	5,998,646
Advertising and marketing	5,115,427	1,690,340	2,460,431	1,174,315
Professional fees (Note 18)	3,886,016	7,854,152	1,548,646	4,215,290
Rentals (Note 19)	2,947,668	2,854,517	1,462,363	1,489,105
Taxes and licenses	1,994,502	2,017,463	994,789	1,000,997
Bank charges	1,927,603	866,395	1,178,879	469,621
Security and messengerial services	1,597,676	1,098,651	901,605	607,863
Power, light and water	1,577,882	1,800,384	818,697	907,235
Office supplies	1,465,071	1,224,426	732,913	810,683
Insurance and bonds	1,116,004	1,059,419	543,560	479,546
Condominium dues	870,678	878,797	435,796	439,280
Transportation and travel	714,121	429,205	330,675	237,326
Repairs and maintenance	660,834	444,054	463,280	224,480
Representation and entertainment	477,793	463,894	158,209	233,868
Membership fees and dues	460,363	437,915	230,790	218,958
Trainings, seminars and meetings	409,667	994,847	135,672	766,329
Communications	314,910	377,784	227,971	158,313
Stock option expense (Notes 16 and 18)	286,000	1,456,000	143,000	143,000
Directors' fees	145,000	150,000	95,000	50,000
Others	417,402	564,341	221,012	202,391
	38,037,636	38,320,243	19,191,774	19,827,246
Depreciation and amortization (Note 8)	3,368,884	5,130,614	2,119,702	2,613,130
Loss on financial assets at FVPL-net	_	1,463,270	153,195	_
Foreign exchange losses-net	3,799	_	_	_
	41,410,319	44,914,127	21,464,671	22,440,376
INCOME BEFORE INCOME TAX	273,684,591	211,874,170	139,200,469	81,794,861
PROVISION FOR (BENEFIT FROM) INCOME	<u> </u>			
TAX (Note 17)				
Current	52,650,171	3,189,465	27,198,794	2,481,339
Deferred	(1,214,961)	(379,229)	(266,229)	(262,045)
	51,435,210	2,810,236	26,932,565	2,219,294
	, ,	,,	, - ,	, -,
NET INCOME	£222,249,381	₽209,063,934	₽112,267,904	₽79,575,567

# UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Six Months Ended June 30 For the Quarter Ended June 30 2012 2012 2013 2013 ₽209,063,934 ₽79,575,567 **NET INCOME P222,249,381** ₽112,267,904 OTHER COMPREHENSIVE INCOME (LOSS) Item that may be reclassified subsequently to profit or loss: Translation adjustments- net of tax 15,287,367 (12,719,303)17,584,447 (5,945,229)TOTAL COMPREHENSIVE INCOME P237,536,748 ₽196,344,631 P129,852,351 ₽73,630,338 Earnings Per Share (Note 23) 0.47 0.45 0.24 0.17 Basic Diluted 0.44 0.24 0.17 0.47

# UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED JUNE 30, 2013

(With Comparative Figures for the Six Months Ended June 30, 2012)

					Loss on			
	C '. 1	Capital	Cost of	Accumulated	Remeasurement	Datainad	Earnin as	
	Capital Stock	in Excess of Par Value	Share-Based Payment	Translation Adjustment	of Retirement Obligation		Earnings	- Total
D-1						Appropriated	Unappropriated	-
Balances at January 1, 2012, as previously reported	₽458,550,000	₽44,899,024	₽63,541,685	(\textbf{P}26,007,546)	₽–	₽45,004,197	₽708,985,724	₽1,294,973,084
Remeasurement of retirement obligation- effect of adoption					(5.200.250)		100 505	(5.150.450)
of revised PAS 19 (Note 2)					(5,289,260)		130,787	(5,158,473)
Balances at January 1, 2012, as previously restated	458,550,000	44,899,024	63,541,685	(26,007,546)	(5,289,260)	45,004,197	709,116,511	1,289,814,611
Issuance of shares upon exercise of stock options (Note 16)	9,160,000	2,600,000	_	_	_	_	_	11,760,000
Cost of share-based payment (Note 16)	_	_	(25,263,389)	_	_	_	_	(25,263,389)
Declaration of cash dividend (Note 13)				_			(280,230,000)	(280,230,000)
Net income for the period	_	_	_	_	_	_	209,063,934	209,063,934
Other comprehensive loss	_	_	-	(12,719,303)	_	_	_	(12,719,303)
Total comprehensive income (loss) for the period	_	_	_	(12,719,303)	_	_	209,063,934	196,344,631
Appropriation of retained earnings (Note 13)	_	_	_	_	_	30,454,004	(30,454,004)	_
Balances at June 30, 2012	₽467,710,000	₽47,499,024	₽38,278,296	( <del>P</del> 38,726,849)	( <del>P</del> 5,289,260)	₽75,458,201	₽607,496,441	₽1,192,425,853
Balances at January 1, 2013, as previously reported	₽467,810,000	₽47,499,024	₽33,263,658	(P46,245,403)	₽-	₽75,458,201	₽704,173,831	₽1,281,959,311
Remeasurement of retirement bbligation- effect of adoption								
of revised PAS 19 (Note 2)	_	_	_	_	(9,141,802)	_	435,667	(8,706,135)
Balances at January 1, 2013, as previously restated	467,810,000	47,499,024	33,263,658	(46,245,403)	(9,141,802)	75,458,201	704,609,498	1,273,253,176
Issuance of shares upon exercise of stock options (Note 16)	840,000	_	_	_	_	_	_	840,000
Cost of share-based payment (Note 16)	_	_	(1,895,879)	_	_	_	_	(1,895,879)
Declaration of cash dividend (Note 13)	_	_	_	_	_	_	(295,249,500)	(295,249,500)
Net income for the period	_	_	_	_	_	_	222,249,381	222,249,381
Other comprehensive income	_	_	_	15,287,367	_	_	_	15,287,367
Total comprehensive income (loss) for the period	_	_	_	15,287,367	_	_	222,249,381	237,536,748
Appropriation of retained earnings (Note 13)	_	_	_	_	_	32,062,182	(32,062,182)	_
Balances at June 30, 2013	₽468,650,000	₽47,499,024	₽31,367,779	(\$230,958,036)	(¥9,141,802)	₽107,520,383	₽599,547,197	₽1,214,484,545

# UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Six month	ns Ended June 30
	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	£273,684,591	₽211,874,170
Adjustments for:	-,,	, ,
Interest income (Note 14)	(102,871,326)	(92,496,264)
Depreciation and amortization (Note 8)	7,902,813	8,586,310
Stock option expense (Note 16)	286,000	1,456,000
Unrealized gain on financial assets at FVPL	(801)	(19,327)
Dividend income (Note 5)	(16,694)	(491)
Operating income before working capital changes	178,984,583	129,400,398
Changes in operating assets and liabilities:	, ,	, ,
Decrease (increase) in:		
Cash in a segregated account	(3,487,236)	41,521,953
Financial assets at FVPL	(2,404,862)	773,923
Trade receivables	(603,804,549)	54,080,519
Other receivables	(85,973)	(50,915,172)
Prepayments	(2,827,260)	(3,100,117)
Other noncurrent assets	(9,217,339)	(3,908,278)
Increase (decrease) in:		
Trade payables	1,724,044,765	697,343,242
Other current liabilities	(2,522,967)	(37,863,003)
Net cash generated from operations	1,278,679,162	827,333,465
Interest received	103,112,315	91,999,182
Income taxes paid	(33,006,208)	(2,093,738)
Dividends received	16,694	491
Net cash flows from operating activities	1,348,801,963	917,239,400
CACH ELOWCEDOM INIVESTING A CITIVITATE		
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property and equipment (Note 8)	(11 240 527)	(0.160.212)
Proceeds from disposal of property and equipment (Note 8)	(11,269,537)	(9,160,212) 251,581
Net cash flows used in investing activities	(11,269,537)	(8,908,631)
Net cash flows used in investing activities	(11,209,557)	(8,908,031)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of cash dividends	(295,249,500)	(280,230,000)
Issuance of additional shares (Notes 13 and 16)	840,000	9,160,000
Net cash flows used in financing activities	(294,409,500)	(271,070,000)
NET INCREASE IN CASH AND CASH EQUIVALENTS	1,043,122,926	637,260,769
CASH AND CASH EQUIVALENTS AT BEGINNING		
OF PERIOD	2,583,051,902	2,010,759,498
CASH AND CASH EQUIVALENTS AT END OF PERIOD (Note 4)	P3,626,174,828	₽2,648,020,267

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information

COL Financial Group, Inc. (COL Financial, Parent Company) was registered with the Philippine Securities and Exchange Commission (SEC) on August 16, 1999, primarily to engage in the business of broker of securities and to provide stockbrokerage services through innovative internet technology. COL Securities (HK) Limited (COLHK, Subsidiary), a wholly-owned foreign subsidiary, was domiciled and incorporated in Hong Kong, primarily to act as stockbroker and invest in securities. In the normal course of business, the Parent Company and COLHK (the Group) are also engaged in providing financial advice, in the gathering and distribution of financial and investment information and statistics and in acting as financial, commercial or business representative. The registered address of the Parent Company is Unit 2401-B East Tower, PSE Centre, Exchange Road, Ortigas Center, Pasig City, Philippines. The registered address of COLHK is Room 803, Luk Yu Building, 24-26 Stanley Street, Hong Kong.

# 2. Basis of Preparation, Statement of Compliance and Summary of Significant Accounting Principles

#### **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL), which have been measured at fair value. The Group's consolidated financial statements are presented in Philippine peso, which is the presentation currency under Philippine Financial Reporting Standards (PFRS). Based on the economic substance of the underlying circumstances relevant to the Group, the functional currencies of the Parent Company and COLHK have been determined to be Philippine peso and Hong Kong (HK) dollar, respectively. All values are rounded to the nearest peso, except as otherwise indicated.

#### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with the PFRS, except for the use of closing prices for the valuation of equity securities as required by the Securities Regulation Code (SRC). PFRS requires the use of current bid prices for valuation of equity securities held.

# **Basis of Consolidation**

The consolidated financial statements include the accounts of the Parent Company and COLHK, a 100% owned and controlled foreign subsidiary, after eliminating significant intercompany balances and transactions.

The Subsidiary is consolidated from the date of acquisition, being the date on which the Parent Company obtains control, and continues to be consolidated until the date that such control ceases. The financial statements of the Subsidiary are prepared for the same reporting year as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances.

# Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following amended PFRS and Philippine Accounting Standards (PAS) which were adopted as at January 1, 2013.

 PAS 1, Presentation of Financial Statements - Presentation of Items of Other Comprehensive Income or OCI (Amendments)

The amendments are effective for annual periods beginning on or after July 1, 2012. The amendments to PAS 1 change the grouping of items presented in OCI. Items that would be reclassified (or recycled) to profit or loss at a future point in time (for example, upon

derecognition or settlement) would be presented separately from items that will never be reclassified. The amendments do not change the nature of the items that are currently recognized in OCI, nor do they impact the determination of whether items of OCI are classified through profit or loss in the future periods. The amendments were applied retrospectively and resulted to the modification of the presentation of items of OCI on the consolidated statement of comprehensive income.

#### • PAS 19, *Employee Benefits* (Revised)

The revised standard is effective for annual periods beginning on or after January 1, 2013. The revised standard includes a number of amendments that range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and rewording. The revised standard also requires new disclosures such as, among others, a sensitivity analysis for each significant actuarial assumption, information on assetliability matching strategies, duration of the defined benefit obligation, and disaggregation of plan assets by nature and risk. On January 1, 2013, the Group adopted the revised standards retrospectively.

Prior to adoption of the Revised PAS 19, the Group recognized actuarial gains and losses as income or expense when the net cumulative unrecognized gains and losses for each individual plan at the end of the previous period exceeded ten percent (10%) of the higher of the defined benefit obligation and the fair value of the plan assets and recognized unvested past service costs as an expense on a straight-line basis over the average vesting period until the benefits become vested. Upon adoption of the revised PAS 19, the Group changed its accounting policy to recognize all actuarial gains and losses in other comprehensive income and all past service costs in profit or loss in the period they occur.

The Revised PAS 19 replaced the interest cost and expected return on plan assets with the concept of net interest on defined benefit liability or asset which is calculated by multiplying the net balance sheet defined benefit liability or asset by the discount rate used to measure the employee benefit obligation, each as at the beginning of the annual period.

The Revised PAS 19 also amended the definition of short-term employee benefits and requires employee benefits to be classified as short-term based on expected timing of settlement rather than the employee's entitlement to the benefits. In addition, the Revised PAS 19 modifies the timing of recognition for termination benefits. The modification requires the termination benefits to be recognized at the earlier of when the offer cannot be withdrawn or when the related restructuring costs are recognized.

Changes to definition of short-term employee benefits and timing of recognition for termination benefits did not have any impact to the Group's financial position and financial performance.

The Group reviewed its existing employee benefits and determined that the revised standard has an impact on its accounting for retirement benefits. The Group obtained the services of an external qualified actuary to determine the impact on the consolidated financial statements of the adoption of Revised PAS 19.

The changes in accounting policies have been applied retrospectively. The effects of adoption of the Revised PAS 19 on the consolidated financial statements are as follows:

	As	at December 31, 20	12
	As previously	Increase	
	reported	(decrease)	As restated
Consolidated statements of			
financial position: Retirement obligation	₽10,676,598	₽12,437,336	₽23,113,934
Deferred income tax assets	57,792,124	3,731,201	61,523,325
Loss on remeasurement of retirement obligation - net	37,772,124	3,731,201	01,323,323
of deferred income tax Retained earnings -	_	(9,141,802)	(9,141,802)
unappropriated	704,173,831	435,667	704,609,498
	A	As at January 1, 201	2
	As previously	Increase	
	reported	(decrease)	As restated
Consolidated statements of financial position:			
Retirement obligation	₽6,152,980	₽7,369,246	₽13,522,226
Deferred income tax assets	75,178,490	2,210,774	77,389,264
Loss on remeasurement of retirement obligation - net			
of deferred income tax Retained earnings -	_	(5,289,260)	(5,289,260)
unappropriated	708,985,724	130,787	709,116,511
	A	As at January 1, 201	1
	As previously	Increase	
	reported	(decrease)	As restated
Consolidated statements of financial position:			_
Retirement obligation	₽3,134,824	₽4,694,990	₽7,829,814
Deferred income tax assets	79,806,548	1,408,497	81,215,045
Loss on remeasurement of retirement obligation - net	73,000,510	1,100,177	01,210,010
of deferred income tax	_	(3,371,508)	(3,371,508)
Retained earnings - unappropriated	569,969,715	85,015	570,054,730
		Six months	Six months
Statement of comprehensive income:		ended June 30, 2012	ended June 30, 2011
Retirement costs	•	( <del>P</del> 26,858)	( <del>P</del> 32,695)
Provision for income tax		8,057	9,808
Net income		18,800	22,886

The net effect of all transitions adjustments are closed to retained earnings on the transition date. The Revised PAS 19 has been applied retrospectively from January 1, 2011, in accordance with its transitional provisions. Consequently, the Group has restated its reported results throughout

the comparative periods presented and reported the cumulative effect as at January 1, 2012 as adjustment to opening balances.

The application of Revised PAS 19 did not have an effect on the consolidated statement of cash flows. The effect on the earnings per share for the six months ended June 30, 2013 and 2012 is not material.

- PAS 27, Separate Financial Statements (as revised in 2011)
  The amendment becomes effective for annual periods beginning on or after January 1, 2013. As a consequence of the new PFRS 10, Consolidated Financial Statement and PFRS 12, Disclosure of Interests in Other Entities, what remains of PAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. The revised standard is not applicable to the consolidated financial statements.
- PAS 28, *Investments in Associates and Joint Ventures* (as revised in 2011)
  The amendment becomes effective for annual periods beginning on or after January 1, 2013. As a consequence of the new PFRS 11, *Joint Arrangements* and PFRS 12, PAS 28 has been renamed PAS 28, *Investments in Associates and Joint Ventures*, and describes the application of the equity method to investments in joint ventures in addition to associates. The revised standard is not applicable to the Group since it does not have investments in associates and joint ventures.
- PFRS 1, Government Loans (Amendments)

  The amendments require first-time adopters to apply the requirements of PAS 20, Government Grants and Disclosure of Government Assistance prospectively to government loans existing at the date of transition to PFRS. However, entities may choose to apply the requirements of PFRS 9, Financial Instruments (or PAS 39, Financial Instruments: Recognition and Measurement, as applicable) and PAS 20 to government loans retrospectively if the information needed to do so had been obtained at the time of initially accounting for those loans.

The exception will give first-time adopters relief from retrospective measurement of government loans with a below market rate of interest. As a result of not applying PFRS 9 (or PAS 39, as applicable) and PAS 20 retrospectively, first-time adopters will not have to recognize the corresponding benefit of a below-market rate government loan as a government grant. The amended standard is not applicable to the consolidated financial statements since it does not have government loans.

• PFRS 7, Financial Instruments: Disclosures - Offsetting of Financial Assets and Financial Liabilities (Amendments)

The amendments require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or 'similar agreement', irrespective of whether they are set-off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:

- a) The gross amounts of those recognized financial assets and recognized financial liabilities;
- b) The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
- c) The net amounts presented in the statement of financial position;
- d) The amounts subject to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
  - i. Amounts related to recognized financial instruments that do not meet some or all of the

offsetting criteria in PAS 32; and

- ii. Amounts related to financial collateral (including cash collateral); and
- e) The net amount after deducting the amounts in (d) from the amounts in (c) above.

The amendments to PFRS 7 are to be retrospectively applied and are effective for annual periods beginning on or after January 1, 2013. The amendments affect disclosures only and have no impact on the Group's financial position or performance.

#### • PFRS 10. Consolidated Financial Statements

This standard is effective for annual periods beginning on or after January 1, 2013. PFRS 10 replaces the portion of PAS 27, *Consolidated and Separate Financial Statements*, which addresses the accounting for consolidated financial statements. It also addresses the issues raised in Standing Interpretations Committee (SIC) 12, *Consolidation - Special Purpose Entities*, resulting to SIC being withdrawn. PFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in PAS 27. The new standard will be applied retrospectively. The new standard is applicable but it has no impact to the Group since the Parent Company's subsidiary is wholly owned.

## • PFRS 11, Joint Arrangements

This standard is effective for annual periods beginning on or after January 1, 2013. PFRS 11 replaces PAS 31, *Interests in Joint Ventures*, and SIC 13, *Jointly Controlled Entities - Non-Monetary Contributions by Venturers*. PFRS 11 removes the option to account for jointly controlled entities using proportionate consolidation. Instead, jointly controlled entities that meet the definition of a joint venture must be accounted for using the equity method. The new standard is not applicable to the Group.

# • PFRS 12, Disclosure of Interests in Other Entities

This standard is effective for annual periods beginning on or after January 1, 2013. PFRS 12 includes all of the disclosures related to consolidated financial statements that were previously in PAS 27, as well as all the disclosures that were previously included in PAS 31 and PAS 28, *Investments in Associates*. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. The new standard has no impact to the Group since the Parent Company's subsidiary is wholly owned and the Group has no interests in joint arrangements, associates and structured entities.

#### • PFRS 13, Fair Value Measurement

This standard is effective for annual periods beginning on or after January 1, 2013. PFRS 13 establishes a single source of guidance under PFRSs for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted. This standard should be applied prospectively as of the beginning of the annual period in which it is initially applied. Its disclosure requirements need not be applied in comparative information provided for periods before initial application of PFRS 13.

The amendments affect disclosures only and have no impact on the Group's financial position or performance.

• Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) 20, *Stripping Costs in the Production Phase of a Surface Mine*This interpretation becomes effective for annual periods beginning on or after January 1, 2013 and applies to waste removal costs that are incurred in surface mining activity during the production phase of the mine ("production stripping costs"). The interpretation addresses the accounting for the benefit from the stripping activity. This new interpretation is not relevant to

the Group.

Annual Improvements to PFRSs (2009-2011 cycles)

These amendments to the standards are effective for annual periods beginning on or after January 1, 2014 and are applied retrospectively. Earlier application is permitted.

• PFRS 1, First-time Adoption of PFRS - Repeated application of PFRS 1

The amendment clarifies that an entity that has stopped applying PFRS may choose to either:

- i. Re-apply PFRS 1, even if the entity applied PFRS 1 in a previous reporting period Or
- ii. Apply PFRS retrospectively in accordance with PAS 8 (i.e., as if it had never stopped applying IFRS)

in order to resume reporting under IFRS.

If the entity re-applies PFRS 1 or applies PAS 8, it must disclose the reasons why it previously stopped applying PFRS and subsequently resumed reporting in accordance with PFRS. The amendment does not apply to the Group as it is not a first-time adopter of PFRS.

- PFRS 1, First-time Adoption of PFRS Borrowing costs

  The amendment clarifies that, upon adoption of PFRS, an entity that capitalized borrowing costs in accordance with its previous generally accepted accounting principles, may carry forward, without any adjustment, the amount previously capitalized in its opening statement of financial position at the date of transition. Subsequent to the adoption of PFRS, borrowing costs are recognized in accordance with PAS 23, Borrowing Costs. The amendment does not apply to the Group as it is not a first-time adopter of PFRS.
- PAS 1, Presentation of Financial Statements Clarification of the requirements for comparative information

The amendments clarify the requirements for comparative information that are disclosed voluntarily and those that are mandatory due to retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the minimum required comparative period. The additional comparative period does not need to contain a complete set of financial statements. On the other hand, supporting notes for the third balance sheet (mandatory when there is a retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements) are not required. The amendments affect disclosures only and have no impact on the Group's financial position or performance.

- PAS 16, Property, Plant and Equipment Classification of servicing equipment
  The amendment clarifies that spare parts, stand-by equipment and servicing equipment should be
  recognized as property, plant and equipment when they meet the definition of property, plant and
  equipment and should be recognized as inventory if otherwise. The amendment does not have
  any impact on the Group's financial position or performance.
- PAS 32, Financial Instruments: Presentation Tax effect of distribution to holders of equity instruments

The amendment clarifies that income taxes relating to distributions to equity holders and to transaction costs of an equity transaction are accounted for in accordance with PAS 12, *Income Taxes*. The amendment does not have any impact on the Group's financial position or performance.

• PAS 34, Interim Financial Reporting - Interim financial reporting and segment information for total assets and liabilities

The amendment clarifies that the total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the entity's previous annual financial statements for that reportable segment. The amendment affects disclosures only and has no impact on the Group's financial position or performance.

#### Standards Issued But Not Yet Effective

The Group will adopt the following standards and interpretations enumerated below when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new and amended standards and interpretations to have a significant impact on its consolidated financial statements.

# Effective in 2014:

• PAS 32, Financial Instruments: Presentation - Offsetting of Financial Assets and Financial Liabilities

This standard is effective for annual periods beginning on or after January 1, 2014. The amendments clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments affect presentation only and have no impact on the Group's financial position or performance. The amendments to PAS 32 are to be applied retrospectively.

• PFRS 10, PFRS 12 and PAS 27, *Investment Entities – Exception to consolidation* (Amendments) The amendment to PFRS 10 provides an exception to the consolidation requirement for entities that meet the definition of an investment entity. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss in accordance with PFRS 9/PAS 39.

An investment entity does not consolidate its subsidiaries (unless the subsidiary provides services that relate only to the entity's own investment activities).

The exception to consolidation applied by investment entities is not retained by parent entities that are not themselves investment entities. That is, a parent entity that is not an investment entity itself is not permitted to apply the investment entity accounting in its consolidated financial statements. Instead, it must consolidate all entities that it controls, including those controlled through an investment entity. The amended standards are effective for annual periods beginning on or after January 1, 2014. The amended standards are not expected to have an impact on the consolidated financial statements.

• PAS 36, Recoverable Amount Disclosures for Non-financial Assets (Amendments)
This standard is effective for annual periods beginning on or after January 1, 2014. The
amendments removed the requirement to disclose the recoverable amount of a cash-generating
unit for which the carrying amount of goodwill or intangible assets with indefinite useful lives
allocated to that unit is significant when compared to the entity's total carrying amount of
goodwill or intangible assets with indefinite useful lives.

Instead, an entity is only required to disclose the recoverable amount of an individual asset (including goodwill) or a cash-generating unit for which it has recognized or reversed an impairment loss. It also requires disclosures to be made on fair value measurement on impaired assets when the recoverable amount is based on fair value less costs of disposal. It further requires disclosure on the discount rate(s) used when the recoverable amount is based on fair value less costs of disposal that was measured using a present value technique. The amendments

to PAS 36 are to be applied retrospectively. The amended standard is not expected to have an impact on the consolidated financial statements.

- PAS 39, Novation of Derivatives and Continuation of Hedge Accounting (Amendments) This standard is effective for annual periods beginning on or after January 1, 2014. Novation of hedging instrument will not discontinue hedge accounting when all of the following conditions are met:
  - i. Novation arose as a consequence of laws or regulations, or the introduction of laws or regulations.
  - ii. The parties to the hedging instrument agree that one or more clearing counterparties replace their original counterparty to become the new counterparty to each of the parties.
  - iii. Novation did not result in changes to the terms of the original derivative other than changes directly attributable to the change in counterparty to achieve clearing.

The amendments to PAS 39 are to be applied retrospectively. The amended standard is not expected to have an impact on the consolidated financial statements.

• Philippine Interpretation IFRIC 21, *Levies*This standard is effective for annual periods beginning on or after January 1, 2014. This interpretation covers accounting for all levies except those are within the scope of other standards and fines or penalties for breaches of legislation. Adoption of the interpretation when it becomes effective will not have any impact on the Group's financial statements.

#### Effective in 2015:

## • PFRS 9, Financial Instruments

This standard is effective for annual periods beginning on or after January 1, 2015. PFRS 9, as issued, reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39. Work on impairment of financial instruments and hedge accounting is still ongoing, with a view to replacing PAS 39 in its entirety. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at FVPL. All equity financial assets are measured at fair value either through OCI or profit or loss. Equity financial assets held for trading must be measured at FVPL. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9. including the embedded derivative separation rules and the criteria for using the FVO.

The Group made an evaluation of the impact of the adoption of the standard based on the audited consolidated financial statements as at December 31, 2012 and decided not to early adopt PFRS 9 in its 2013 financial reporting before the effectivity date on January 1, 2015. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

## To be Determined

• Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate

This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The SEC and the Financial Reporting Standards Council have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. Adoption of the interpretation when it becomes effective will not have any impact on the Group's financial statements.

The revised, amended and additional disclosure or accounting changes provided by the standards and interpretations will be included in the consolidated financial statements in the year of adoption, if applicable.

## Summary of Significant Accounting Policies

# Foreign Currency Translation

Transactions in foreign currencies are initially recorded in the prevailing functional currency exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated at the closing functional currency rate of exchange at the reporting date. All differences are taken to the consolidated statement of income.

The financial statements of the foreign consolidated subsidiary are translated at closing exchange rates with respect to the consolidated statement of financial position, and at the average exchange rates for the year with respect to the consolidated statement of income. Resulting translation differences are included in equity (under accumulated translation adjustment). Upon disposal of the foreign subsidiary, accumulated exchange differences are recognized in the consolidated statement of income as a component of the gain or loss on disposal.

# Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of acquisition and that are subject to insignificant risk of changes in value.

# Cash in Banks - Reserve Bank Account

Cash in banks - reserve bank account includes Parent Company's reserved cash in compliance with SRC Rule 49.2 covering customer protection and custody of securities and clients' monies maintained by COLHK with a licensed bank arising from its normal course of business.

### Financial Instruments - Initial Recognition and Subsequent Measurement

# Date of Recognition

Financial instruments are recognized in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date.

#### Initial Recognition and Classification of Financial Instruments

All financial assets, including trading and investment securities and loans and receivables, are initially measured at fair value. Except for securities valued at FVPL, the initial measurement of financial assets includes transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, HTM investments, available-for-sale (AFS) investments, and loans and receivables. The classification depends on the purpose for which the financial instruments were acquired and whether they are quoted in an active market. Management determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date. The Group's financial assets are of the nature of financial assets at FVPL, HTM investments, and loans and receivables. As at June 30, 2013 and December 31, 2012, the Group has no AFS investments.

Also under PAS 39, all financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs. Financial liabilities are classified as at FVPL or other financial liabilities. The Group's financial liabilities as at June 30, 2013 and December 31, 2012 are of the nature of other financial liabilities.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity net of any related income tax benefits.

#### Financial Assets and Financial Liabilities at FVPL

Financial assets and financial liabilities at FVPL include financial assets and financial liabilities held for trading purposes, financial assets and financial liabilities designated upon by management at initial recognition as at FVPL, and derivative instruments (including bifurcated embedded derivatives). Financial assets and financial liabilities are classified as held for trading if they are acquired for the purpose of selling and repurchasing in the near term.

Financial assets or financial liabilities are designated as at FVPL on initial recognition when the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- The assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- The financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Financial assets and financial liabilities at FVPL are recorded in the consolidated statement of financial position at fair value. Changes in fair value are recorded in 'Gain on financial assets at FVPL - net' in the consolidated statement of income. Interest earned or incurred is recorded in interest income or expense, respectively, while dividend income is recorded in other revenues according to the terms of the contract, or when the right of the payment has been established.

As at June 30, 2013 and December 31, 2012, the Group has no financial assets and financial liabilities that have been designated as at FVPL.

#### Embedded Derivatives

An embedded derivative is separated from the host contract and accounted for as derivative if all of the following conditions are met:

- The economic characteristics and risks of the embedded derivative are not closely related to the economic characteristic of the host contract;
- A separate instrument with the same terms as the embedded derivative would meet the definition of the derivative; and
- The hybrid or combined instrument is not recognized at FVPL.

Separated embedded derivatives are classified as financial assets or financial liabilities at FVPL unless they are designated as effective hedging instruments. Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Consequently, gains and losses from changes in fair value of these derivatives are recognized immediately in the consolidated statement of income.

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group first becomes party to the contract. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

As at June 30, 2013 and December 31, 2012, the Group has no bifurcated embedded derivatives.

#### HTM Investments

HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, either during the current financial year or the two preceding financial years, the entire category would be tainted and reclassified as AFS investments and will be re-measured to fair value. After initial measurement, these investments are subsequently measured at amortized cost using the effective interest rate method (EIR), less impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR.

The amortization is included in 'Interest income' in the consolidated statements of income. Gains and losses are recognized in income when the HTM investments are derecognized and impaired, as well as through the amortization process. The losses arising from impairment of such investments are recognized in the consolidated statements of income.

#### Loans and Receivables

These are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivables.

This accounting policy mainly relates to the consolidated statements of financial position captions 'Cash and cash equivalents' and 'Trade and other receivables', which arise primarily from service revenues and other types of receivables.

Receivables are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are subsequently measured at amortized cost using the EIR method, less allowance for credit losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the consolidated statements of income. The losses arising from impairment are recognized in 'Provision for credit losses' in the consolidated statements of income.

#### Other Financial Liabilities

Issued financial instruments or their components, which are not designated as at FVPL are classified as other financial liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue. After initial measurement, other financial liabilities are measured at amortized cost using the EIR method. Amortized cost is

calculated by taking into account any discount or premium on the issue and fees that are an integral part of the EIR. Any effects of restatement of foreign currency-denominated liabilities are recognized in 'Foreign exchange gains - net' account in the consolidated statement of income.

This accounting policy applies primarily to the consolidated statement of financial position captions 'Trade payables' and 'Other current liabilities' and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable).

#### Fair Value

The fair value of financial instruments that are actively traded in organized financial markets is determined by reference to quoted market close prices at the close of business on the reporting date.

For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include comparison to similar investments for which market observable prices exist and discounted cash flow analysis or other valuation models.

#### Day 1 Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in the Group statement of income unless it qualifies for recognition as some other type of asset. In cases where fair value is determined using data which is not observable, the difference between the transaction price and model value is recognized in the Group statement of income only when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method for recognizing the "Day 1" difference amount.

#### Trade Receivables and Payables

Trade receivable from customers, which include margin accounts, and payables to clearing house and other brokers arise from securities purchased (in a regular way transaction) that have been contracted for but not yet delivered on the reporting date. Payable to customers and receivable from clearing house and other brokers arise from securities sold (in a regular way transaction) that have been contracted for but not yet delivered on the reporting date. Refer to the accounting policy for 'Loans and Receivables' and 'Other Financial Liabilities' for recognition and measurement.

# **Derecognition of Financial Instruments**

Financial Assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The rights to receive cash flows from the asset have expired;
- The Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- The Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

When the Group continues to recognize an asset to the extent of its continuing involvement, the entity also recognizes an associated liability. Despite the other measurement requirements in PFRS, the transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the entity has retained. The associated liability is measured in such a way that the net carrying amount of the transferred asset and the associated liability is:

- a. the amortized cost of the rights and obligations retained by the entity, if the transferred asset is measured at amortized cost; or
- b. equal to the fair value of the rights and obligations retained by the entity when measured on a stand-alone basis, if the transferred asset is measured at fair value.

The Group shall continue to recognize any income arising on the transferred asset to the extent of its continuing involvement and shall recognize any expense incurred on the associated liability.

#### Financial Liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

# **Impairment of Financial Assets**

The Group assesses at each reporting date whether a financial asset or group of financial assets is impaired.

# Assets Carried at Amortized Cost

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original EIR (i.e., the EIR computed at initial recognition). The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss shall be recognized in the consolidated statement of income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

In relation to receivables, a provision for credit losses is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor) that the Group will

not be able to collect all of the amounts due under the original terms of the invoice. The carrying amount of the receivable is reduced through the use of an allowance account. Impaired debts are derecognized when they are assessed as uncollectible.

#### Offsetting

Financial assets and liabilities are only offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and the Group intends to either settle on a net basis, or to realize the asset and the liability simultaneously.

# Property and Equipment

Property and equipment is stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of such property and equipment, if the recognition criteria are met.

The initial cost of property and equipment comprises its purchase price, including import duties, non-refundable taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operations, such as repairs and maintenance, are normally charged against income in the period when the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property and equipment.

Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

Depreciation and amortization is computed on the straight-line basis over the following estimated useful lives of the assets:

Category	Number of Years
Furniture, fixtures and equipment	3-10
Lease improvements	5 or term of lease,
	whichever is shorter

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income in the year the asset is derecognized. The asset's residual values, if any, useful lives and methods are reviewed and adjusted if appropriate, at each financial year end.

#### Intangibles

Intangibles are composed of exchange trading rights, which are carried at cost less any allowance for impairment losses. Exchange trading rights are reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying values may be impaired. The exchange trading rights are deemed to have indefinite useful lives as there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the Group. The Group does not intend to sell the exchange trading rights in the near future.

#### Input Value-added Taxes (VAT)

Input VAT represents VAT imposed on the Parent Company by its suppliers and contractors for the

acquisition of goods and services required under Philippine taxation laws and regulations.

Input VAT is stated at its estimated net realizable values.

## <u>Impairment of Non-financial Assets</u>

The Group assesses at each reporting date whether there is an indication that its property and equipment, intangibles and other noncurrent assets may be impaired. If any such indication exists or when the annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of the asset's value-in-use or its fair value less costs to sell. The fair value less costs to sell is the amount obtainable from the sale of an asset at an arm's-length transaction, while value-in-use is the present value of estimate future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. An impairment loss is recognized by a charge against current operations for the excess of the carrying amount of an asset over its recoverable amount in the year in which it arises.

A previously recognized impairment loss is reversed by a credit to current operations to the extent that it does not restate the asset to a carrying amount in excess of what would have been determined (net of any accumulated depreciation and amortization) had no impairment loss been recognized for the asset in prior years.

#### Leases

Determination of Whether an Arrangement Contains a Lease

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) There is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- (c) There is a change in the determination of whether fulfillment is dependent on a specified asset;
- (d) There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

# Group as a Lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the consolidated statements of income on a straight-line basis over the lease term.

## **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are made by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where

discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of income, net of any reimbursement.

# Capital Stock and Capital in Excess of Par Value

The Parent Company has issued capital stock that is classified as equity. Incremental costs directly attributable to the issue of new capital stock are shown in equity as a deduction, net of any related tax benefit, from the proceeds.

Where the Group purchases the Parent Company's capital stock (treasury shares), the consideration paid, including any directly attributable incremental costs (net of applicable taxes) is deducted from equity attributable to the Parent Company's stockholders until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects, is included in equity.

Amount of contribution in excess of par value is accounted for as a capital in excess of par value. Capital in excess of par value also arises from additional capital contribution from the stockholders.

#### Retained Earnings

Retained earnings are accumulated profits realized out of normal and continuous operations of the business after deducting therefrom distributions to stockholders and transfers to capital or other accounts. Cash and stock dividends are recognized as a liability and deducted from equity when they are approved by the Group's BOD and stockholders, respectively. Dividends for the year that are approved after the reporting date are dealt with as an event after the reporting date. Retained earnings may also include effect of changes in accounting policy as may be required by the standard's transitional provisions.

#### Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The Group is acting as principal in all arrangements except for its brokerage transactions. The following specific recognition criteria must also be met before revenue is recognized:

#### **Commissions**

Commissions are recognized as income upon confirmation of trade deals. These are computed based on a flat rate for every trade transaction.

#### Interest

Interest income is recognized as it accrues taking into account the effective yield of the asset.

#### Dividend

Dividend income is recognized when the right to receive payment is established, which is the date of declaration.

## **Expenses**

Expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Expenses are recognized when the related revenue is earned or when the service is incurred. The majority of expenses incurred by the Group such as commissions, personnel costs, professional fees, and computer services, are overhead in nature and are recognized with regularity as the Group continues its operations.

#### **Share-Based Payment Transactions**

Certain employees (including senior executives) of the Group receive remuneration in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares ('equity-settled transactions').

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. In valuing equity-settled transactions, vesting conditions, including performance conditions, other than market conditions (conditions linked to share prices), shall not be taken into account when estimating the fair value of the shares or share options at the measurement date. Instead, vesting conditions are taken into account in estimating the number of equity instruments that will vest. The fair value is determined using an appropriate pricing model, further details of which are given in Note 16 to the consolidated notes to financial statements.

The cost of equity-settled transactions is recognized in the consolidated statement of income, together with a corresponding increase in equity, over the period in which service conditions are fulfilled, ending on the date on which relevant employees become fully entitled to the award (vesting date). The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the number of awards, based on the best available estimate of number of equity instruments in the opinion of the management of the Group, will ultimately vest.

No expense is recognized for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether or not the market condition is satisfied, provided that all other performance conditions are satisfied. Where the terms of an equity-settled award are modified, as a minimum, expense is recognized as if the terms had not been modified. In addition, an expense is recognized for any increase in the value of the transaction as a result of the modification, measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The Group has applied PFRS 2, only to equity-settled awards granted after November 7, 2002 that had not vested on or before January 1, 2005. Prior to January 1, 2005, the Group did not recognize any expense for share options granted but disclosed required information for such options (see Note 16).

#### Retirement Cost

The Parent Company has a noncontributory defined benefit retirement plan.

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning the employees' projected salaries.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset

• Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

The retirement plan of COLHK is a defined contribution retirement plan. Under a defined contribution retirement plan, the entity's legal and constructive obligation is limited to the amount that it agrees to contribute to the fund. Thus, the amount of the post-employment benefits received by the employee is determined by the amount of contributions paid by an entity to a post-employment benefit plan, together with investment returns arising from the contributions. Consequently, actuarial risk (that benefits will be less than expected) and investment risk (that assets invested will be sufficient to meet expected benefits) fall on the employee.

The standard requires an entity to recognize short-term employee benefits when an employee has rendered service in exchange of those benefits.

#### Termination Benefit

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

#### Earnings Per Share (EPS)

Basic EPS is computed by dividing earnings applicable to common stock by the weighted average number of common shares outstanding, after giving retroactive effect for any stock dividends, stock

splits or reverse stock splits during the year.

Diluted EPS is computed by dividing net income by the weighted average number of common shares outstanding during the year, after giving retroactive effect for any stock dividends, stock splits or reverse stock splits during the year, and adjusted for the effect of dilutive options. Outstanding stock options will have a dilutive effect under the treasury stock method only when the average market price of the underlying common share during the period exceeds the exercise price of the option. Where the effect of the exercise of all outstanding options has anti-dilutive effect, basic and diluted EPS are stated at the same amount.

#### **Income Taxes**

#### Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

#### Deferred Income Tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax assets are recognized for all deductible temporary differences to the extent that it is probable that sufficient future taxable income will be available against which the deductible temporary differences can be utilized. Deferred income tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor the taxable income or loss.

With respect to investments in foreign subsidiaries, deferred income tax liabilities are recognized except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow the deferred income tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Current income tax and deferred income tax relating to items recognized directly in equity is also recognized in equity and not in the consolidated statement of income.

Deferred income tax assets and deferred income tax liabilities are offset if a legally enforceable right exists to offset current income tax assets against current income tax liabilities and deferred income taxes related to the same taxable entity and the same taxation authority.

# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

#### **Segment Reporting**

The Group's operating businesses are organized and managed separately according to the geographical location of its operations, with each segment representing a unit that offers stockbrokerage services and serves different markets. Financial information on geographical segments is presented in Note 24. The Group operates in one business segment, being stockbrokerage services; therefore, business segment information is no longer presented.

# **Events After the Reporting Date**

Post-year-end events up to the date of the approval of the BOD of the consolidated financial statements that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed when material.

# 3. Summary of Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in accordance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### Determining Functional Currency

Based on the economic substance of the underlying circumstances relevant to the Group, the functional currencies of the Parent Company and COLHK have been determined to be Philippine peso and Hong Kong dollar, respectively. The Philippine peso and the Hong Kong dollar are the currencies of the primary economic environments in which the Parent Company and COLHK, respectively, operate. They are the currencies that mainly influence the revenue and expenses of each of the respective entities of the Group.

# Operating Lease Commitments - Group as Lessee

The Group has entered into commercial property leases on its facility and administrative office locations. The Group has determined that these are operating leases since they do not retain all the significant risks and rewards of ownership of these properties.

#### Classifying Financial Assets at FVPL

The Group classifies financial assets that are held for trading as financial assets at FVPL. These financial assets are held for the purpose of selling in the short term. As at June 30, 2013 and December 31, 2012 the Group has financial assets at FVPL amounting to \$5,272,307 and \$2,729,120, respectively (see Note 6).

#### Deferred Income Tax Assets

The Group reviews the carrying amounts of deferred income tax assets at each reporting date and reduces deferred income tax assets to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred income tax assets to be utilized. The Group has net deferred income tax assets amounting to \$\pm\$54,210,015 and \$\pm\$61,523,325 as at June

30, 2013 and December 31, 2012, respectively (see Note 17).

## Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

## Estimating Impairment of Trade and Other Receivables

The Group reviews its receivables at each end of the reporting period to assess whether provision for impairment losses should be recorded in the consolidated statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. The Group individually assesses receivables when the value of the collateral falls below the management-set level. When no payment is received within a specified timeframe, the outstanding balance is deemed impaired. Collective assessment is based on the age of the financial assets and historical expected losses adjusted for current conditions.

As at June 30, 2013 and December 31, 2012, the allowance for credit losses on trade and other receivables amounted to \$\mathbb{P}11,405,490\$ and \$\mathbb{P}12,465,143\$, respectively (Note 7).

The carrying value of trade and other receivables as at June 30, 2013 and December 31, 2012 amounted to \$\mathbb{P}2,078,209,442\$ and \$\mathbb{P}1,449,323,839\$, respectively (see Note 7).

# Estimating Useful Lives of Property and Equipment

The Group estimates the useful lives of its property and equipment based on the period over which the assets are expected to be available for use. The Group reviews annually the estimated useful lives of property and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in the Group's estimates brought about by changes in the factors mentioned. Depreciation and amortization amounted to \$\mathbb{P}7,902,813\$ and \$\mathbb{P}8,586,310\$ in June 2013 and 2012, respectively. As at June 30, 2013 and December 31, 2012, the net book values of property and equipment amounted to \$\mathbb{P}41,801,466\$ and \$\mathbb{P}38,397,201, respectively (see Note 8).

Assessing Impairment of Property and Equipment and Other Noncurrent Assets
The Group assesses impairment on property and equipment and other noncurrent assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results:
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the costs of disposal while value-in-use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life.

In determining the present value of estimated future cash flows expected to be generated from the

continued use of the assets, the Group is required to make estimates and assumptions that can materially affect the consolidated financial statements.

Based on management's assessment, there are no indications of impairment on the Group's property and equipment as at June 30, 2013 and December 31, 2012.

No impairment loss was recognized as at June 30, 2013 and December 31, 2012 for property and equipment and other noncurrent assets.

As at June 30, 2013 and December 31, 2012 the Group has no allowance for impairment losses on property and equipment. The net book values of property and equipment amounted to \$\mathbb{P}41,801,466\$ and \$\mathbb{P}38,397,201\$ as at June 30, 2013 and December 31, 2012, respectively (see Note 8).

As at June 30, 2013 and December 31, 2012, allowance for impairment losses on other noncurrent assets amounted to \$\mathbb{P}\$13,724,200. The net book values of other noncurrent assets amounted to \$\mathbb{P}\$10,629,798 and \$\mathbb{P}\$9,158,278, respectively (see Note 10).

#### Determining Useful Lives and Impairment of the Intangibles

Intangibles include exchange trading rights, which are carried at cost less any allowance for impairment loss. Exchange trading rights are reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying values may be impaired. The exchange trading rights are deemed to have indefinite useful lives as there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the Group.

The management's impairment test for the Parent Company's exchange trading right is based on the available market value while COLHK's exchange trading right is based on value-in-use calculation that uses a discounted cash flow model. The cash flows are derived from the budget for the next five (5) years. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used. The key assumptions used to determine the recoverable amount for the cash generating unit are further explained in Note 9. The Group does not intend to sell the exchange trading rights in the near future. As at June 30, 2013 and December 31, 2012, the carrying values of intangibles amounted to \$\text{P22,807,218} and \$\text{P21,952,936}, respectively (see Note 9).

# Determining Fair Values of Financial Instruments

PFRS requires that certain financial assets and liabilities be carried at fair value, which requires the use of accounting judgment and estimates. While significant components of fair value measurement are determined using verifiable objective evidence (e.g., foreign exchange rates, interest rates and volatility rates), the timing and amount of changes in fair value would differ with the valuation methodology used. Any change in the fair value of these financial assets and liabilities would directly affect the statement of income and the statement of changes in equity.

The fair values of the Group's financial assets as at June 30, 2013 and December 31, 2012 amounted to \$\mathbb{P}5,781,446,339\$ and \$\mathbb{P}4,103,869,695\$, respectively, while the fair values of financial liabilities as at June 30, 2013 and December 31,2012 amounted to \$\mathbb{P}4,632,621,291\$ and \$\mathbb{P}2,902,850,793\$, respectively (see Note 22).

# **Estimating Contingencies**

The Group evaluates legal and administrative proceedings to which it is involved based on analysis of potential results. Management and its legal counsels do not believe that any current proceedings will have material adverse effects on its financial position and results of operations. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings.

#### Share-based Payments

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value for share-based payments requires determining the most appropriate valuation model for a grant of equity instruments, which is dependent on the terms and conditions of the grant. This also requires determining the most appropriate inputs to the valuation model including the expected life of the option, volatility and dividend yield and making assumptions about them. The assumptions and models used for estimating fair value for share-based payments are disclosed in Note 16. As at June 30, 2013 and December 31, 2012, cost of share-based payment in equity amounted to \$\mathbb{P}31,367,779\$ and \$\mathbb{P}33,263,658\$, respectively (see Note 16).

#### Retirement Obligation

The cost of defined benefit retirement plans is determined using an actuarial valuation. The actuarial valuation involves making assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty.

The assumed discount rates were determined using the market yields on Philippine government bonds with terms consistent with the expected employee benefit payout as of reporting dates. As at June 30, 2013 and December 31, 2012, the retirement obligation of the Parent Company amounted to ₱23,113,934.

# 4. Cash and Cash Equivalents

	June 30, 2013	December 31,2012
	(Unaudited)	(Audited)
Cash on hand and in banks	P547,036,176	₽327,438,524
Short-term cash investments	3,079,138,652	2,255,613,378
	<b>P</b> 3,626,174,828	₽2,583,051,902

Cash in banks earn interest at the respective bank deposit rates. Short-term cash investments are made for varying periods of up to three (3) months depending on the Group's immediate cash requirements, and earn interest at 0.8% to 1.9% per annum in 2013 and 1.2% to 3.25% per annum in 2012. Interest income of the Group amounted to P25,455,740 and P32,074,656 in June 30, 2013 and 2012, respectively. The Parent Company has U.S dollar-denominated cash in banks as of June 30, 2013 and December 31, 2012 (see Note 21).

In compliance with SRC Rule 49.2 covering customer protection and custody of securities, the Parent Company maintains special reserve bank accounts for the exclusive benefit of its customers amounting to ₱3,221,209,170 and ₱2,306,326,701 as at June 30, 2013 and December 31, 2012, respectively. The Parent Company's reserve requirement is determined based on the SEC's prescribed computations. As at June 30, 2013 and December 31, 2012, the Parent Company's reserve accounts are adequate to cover its reserve requirements.

# 5. Cash in a Segregated Account

COLHK receives and holds money deposited by clients in the course of the conduct of the regulated activities of its ordinary business. These clients' monies are maintained with a licensed bank. The Group has classified the clients' monies under current assets in the consolidated statement of financial position and recognized a corresponding payable to customers on grounds that it is liable for any loss or misappropriation of clients' monies. The Group is not allowed to use the clients' monies to settle its own obligations.

As of June 30, 2013 and December 31, 2012, cash in a segregated account for COLHK amounted to \$\mathbb{P}67,687,611\$ and \$\mathbb{P}64,200,375\$, respectively.

## 6. Financial Assets at FVPL

Financial assets at FVPL pertain to investments in shares of stocks of companies listed in the PSE and Hong Kong Exchanges. The Group recognized from fair value changes of these financial instruments a gain of \$\mathbb{P}641,661\$ and a loss of \$\mathbb{P}1,463,270\$ in June 30, 2013 and 2012, respectively. Dividend income received amounted to \$\mathbb{P}16,694\$ and \$\mathbb{P}491\$ in June 30, 2013 and 2012, respectively

## 7. Trade and Other Receivables

	June 30, 2013	December 31,2012
	(Unaudited)	(Audited)
Trade receivables:		
Customers	P1,349,437,340	₽1,094,997,584
Clearing house	723,389,105	350,413,704
Other brokers	2,945,575	2,378,797
	2,075,772,020	1,447,790,085
Less allowance for credit losses on receivable		
from customers	2,445,245	3,504,898
	P2,073,326,775	₽1,444,285,187
Other receivables:		
Accrued interest	P1,157,829	₽1,398,818
Others	12,685,083	12,600,079
	13,842,912	13,998,897
Less allowance for credit losses on other receivables	8,960,245	8,960,245
	<b>P4</b> ,882,667	₽5,038,652

The Parent Company has a credit line facility (involving margin accounts) for qualified customers with the outstanding balance subject to an interest rate ranging from 1.0% to 1.5% per month. Total credit line offered by the Parent Company amounted to \$\mathbb{P}\$5,300,335,000 and \$\mathbb{P}\$4,386,835,000 as of June 30, 2013 and December 31, 2012, respectively. Interest income from customers amounted to \$\mathbb{P}\$77,415,586 and \$\mathbb{P}\$60,421,608 in June 30, 2013 and 2012, respectively.

Other receivables as of June 30, 2013 and December 31, 2012 include the amount of \$\text{P8},960,245\$ representing additional corporate income tax paid under protest by the Parent Company for the taxable year 2009. For the first, second and third quarters of the taxable year 2009, the Parent Company used the itemized method of deduction in determining its income tax payable for the same period. In its final adjusted income tax return, it opted to use the 40% optional standard deduction (OSD) to determine the final income tax payable for 2009, pursuant to Republic Act (RA) No. 9504 effective July 7, 2008, as implemented by Revenue Regulations No. (RR) 16-08 dated November 26, 2008 (see Note 17). However on March 14, 2010, RR No. 2-2010 became effective and amended Section 7 of RR No. 16-08 which now requires taxpayers to signify the election to claim either the OSD or itemized deduction during the filing of the first quarter income tax return which must be consistently applied for all succeeding quarterly returns and in the final income tax return for the taxable year. Likewise, Revenue Memorandum Circular No. 16-2010 was issued on February 26, 2010 giving retroactive application to RR No. 2-2010.

The additional income tax paid under protest is for the sole purpose of avoiding any interest or penalty which may be subsequently imposed in erroneously applying RR No. 2-2010 and RMC No. 16-2010 retroactively in violation of Section 246 of the 1997 Tax Code, as amended. Payment of the additional income tax does not constitute an admission of any deficiency tax liability for the taxable year 2009 nor shall the same be construed as a waiver of the right to apply for and secure a refund of the tax erroneously paid for the period. Hence, on April 3, 2012, the Parent Company filed with the Court of Tax Appeals (CTA) a Petition for Review asking the CTA to require the BIR to refund or

issue a tax credit certificate for the aforementioned amount representing excess income tax paid for taxable year 2009. Pending the outcome of the payment under protest, a 100% allowance for impairment loss was set up.

The Group's receivable from customers, arising from the credit line facility, and its security valuation follows:

	June 30, 2013		December 31, 2012		
	(Una	udited)	(Audited)		
	<b>Money Balance</b>	Security Valuation	Money Balance	Security Valuation	
Cash and fully secured accounts:					
More than 250%	P476,864,803	P19,475,704,394	₽416,677,391	₽12,154,244,549	
Between 200% and 250%	540,108,931	1,139,633,655	550,899,128	1,216,482,633	
Between 150% and 200%	90,098,211	167,085,902	22,867,006	43,418,110	
Between 100% and 150%	137,946,963	139,485,560	14,381,037	15,312,365	
Less than 100%	104,417,842	82,336,924	55,847,282	55,570,896	
Unsecured accounts	590	_	34,325,740	_	
	1,349,437,340	21,004,246,435	1,094,997,584	13,485,028,553	
Less allowance for credit losses on					
receivable from customers	2,445,245	_	3,504,898		
	P1,346,992,095	P21,004,246,435	₽1,091,492,686	₽13,485,028,553	

Receivable from customers have no specific credit terms but customers are required to maintain the value of their collateral within a specific level. Once the value of the collateral falls down this level, customers may either deposit additional collateral or sell stocks to cover their account balance. The receivable balances become demandable upon failure of the customer to duly comply with these requirements. As of June 30, 2013 and December 31, 2012, \$\mathbb{P}\$1,245,018,908 and \$\mathbb{P}\$1,004,824,562, respectively, of the total receivables are fully covered by collateral.

Receivable from clearing house was fully collected in July and January 2013.

Movements in the allowance for impairment losses on receivables are as follows:

	June 30, 2013			Dec	ember 31, 2012	
	(Unaudited)			(Audited)		
	Customers	Others	Total	Customers	Others	Total
Balances at beginning of the period	P3,504,898	P8,960,245	P12,465,143	₽3,870,165	₽8,960,245	₽12,830,410
Provisions (reversal) for the period	(1,059,653)	_	(1,059,653)	(365,267)	_	(365,267)
Balances at end of the period	P2,445,245	P8,960,245	P11,405,490	P3,504,898	₽8,960,245	₽12,465,143

The table below shows the aging of receivables:

# **June 30, 2013 (Unaudited)**

	Total	6 Months and less	Over 6 months to 1 year	Over 1 year
Customers	P1,349,437,340	P1,275,300,641	P60,875,438	P13,261,261
Clearing house	723,389,105	723,389,105	_	_
Other broker	2,945,575	2,945,575	_	_
Accrued interest	1,157,829	1,157,829	_	_
Others	12, 685,083	3,724,838	_	8,960,245
	P2,089,614,932	P2,006,517,988	P60,875,438	P22,221,506

# December 31, 2012 (Audited)

		6 Months and	Over 6 months	
	Total	less	to 1 year	Over 1 year
Customers	₽1,094,997,584	₽1,006,830,405	₽78,098,617	₽10,068,562
Clearing house	350,413,704	350,413,704	_	_
Other broker	2,378,797	2,378,797	_	_
Accrued interest	1,398,818	1,398,818	_	_
Others	12,600,079	3,639,834	_	8,960,245
	₽1,461,788,982	₽1,364,661,558	₽78,098,617	₽19,028,807

# 8. Property and Equipment

# June 30, 2013 (Unaudited)

Furniture,		
Fixtures and	Leasehold	
Equipment	Improvements	Total
<b>₽90,084,154</b>	₽26,000,432	P116,084,586
11,269,537	_	11,269,537
_	_	_
724,248	38,329	762,577
102,077,939	26,038,761	128,116,700
59,507,053	18,180,332	77,687,385
6,764,693	1,138,120	7,902,813
_	_	_
686,709	38,327	725,036
66,958,455	19,356,779	86,315,234
P35,119,484	P6,681,982	P41,801,466
	Fixtures and Equipment  P90,084,154 11,269,537 - 724,248 102,077,939  59,507,053 6,764,693 - 686,709 66,958,455	Fixtures and Equipment Improvements  P90,084,154 P26,000,432 11,269,537

# December 31, 2012( Audited)

	Furniture,		
	Fixtures and	Leasehold	
	Equipment	Improvements	Total
Cost:			
At beginning of year	₽78,889,357	₽25,820,694	₽104,710,051
Additions	13,218,599	227,957	13,446,556
Disposals	(1,148,106)	_	(1,148,106)
Translation adjustments	(875,696)	(48,219)	(923,915)
At end of year	90,084,154	26,000,432	116,084,586
Accumulated depreciation and amortization:			
At beginning of year	48,863,269	14,114,935	62,978,204
Depreciation and amortization for the year	12,244,873	4,113,616	16,358,489
Disposals	(896,509)	_	(896,509)
Translation adjustments	(704,580)	(48,219)	(752,799)
At end of year	59,507,053	18,180,332	77,687,385
Net book values	₽30,577,101	₽7,820,100	₽38,397,201

The above depreciation and amortization were distributed as follows:

	June 30, 2013	June 30, 2012
	(Unaudited)	(Unaudited)
Cost of services	P4,533,929	₽3,455,696
Operating expenses	3,368,884	5,130,614
	<b>P7</b> ,902,813	₽8,586,310

# 9. Intangibles

Philippine Operations

On August 15, 2006, the Parent Company purchased the Trading Right of Mark Securities

Corporation amounting to \$\mathbb{P}\$5,000,000. On December 13, 2006, the BOD of the PSE, in its regular meeting approved the application of the Parent Company as a Corporate Trading Participant in the PSE.

# Hong Kong Operations

COLHK's exchange trading right is carried at its cost of HKD3,190,000. The carrying value of the exchange trading right is reviewed annually to ensure that this does not exceed the recoverable amount, whether or not an indicator of impairment is present. The said exchange trading right is non-transferable and cannot be sold to any third party independent of the total assets and liabilities of COLHK. As at June 30, 2013 and December 31, 2012, the carrying value of COLHK exchange trading right in Philippine peso amounted to \$\mathbb{P}17,807,218\$ and \$\mathbb{P}16,952,936\$, respectively.

The recoverable amount of exchange trading rights of COLHK has been determined based on a value in use calculation. That calculation uses cash from projections based on a financial budget approved by management covering a five-year period, and a discount rate ranging from 8.38% to 11.50%. Management believes that any reasonably possible change in the key assumptions on which the exchange trading rights' recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

Movements in exchange trading rights follow:

	<b>June 30, 2013</b>	December 31, 2012
	(Unaudited)	(Audited)
Beginning balance	P21,952,936	₽23,027,647
Translation adjustment	854,282	(1,074,711)
Ending balance	P22,807,218	₽21,952,936

#### 10. Other Noncurrent Assets

	June 30, 2013 (Unaudited)	December 31, 2012 (Audited)
Deposit to CTGF	P13,724,200	₽13,724,200
Refundable deposits:		
Rental deposits	2,392,469	2,366,241
Other refundable deposits	2,213,731	2,377,896
	4,606,200	4,744,137
Input VAT	6,023,598	4,414,141
•	24,353,998	22,882,478
Less allowance for impairment losses on other	, ,	
noncurrent assets	13,724,200	13,724,200
	P10,629,798	₽9,158,278

The Parent Company made an initial contribution on October 20, 2008 to the Clearing and Trade Guaranty Fund (CTGF) of the SCCP amounting to \$\mathbb{P}8,200,000\$ as a prerequisite to its accreditation as a clearing member of SCCP. The CTGF is a risk management tool of SCCP, whose primary purpose is to protect the settlement system from any default by a clearing member. The amount of contribution was computed based on the previous six months trading data and a calculation for the ideal fund level using the Value at Risk (VAR) Model. The said amount was recalculated after six (6) months based on the effective rate of eleven per cent (11%) applied to the actual netted trade value of the clearing member. On August 20, 2009, the Parent Company made an additional contribution amounting to \$\mathbb{P}5,524,200\$ to top-up the deficiency in the initial contribution.

In addition to the collection of the initial contribution and as part of the build-up plan for the CTGF, SCCP collects a monthly contribution at the rate of 1/500 of 1% of the clearing member's gross trade

value less block sales and cross transactions of the same flag.

Under SCCP Rule 5.2, the cash contributions made by the clearing members to the CTGF are non-refundable. However, in consideration of the 100% increase in the CTGF contributions which took effect on August 1, 2007, the BOD of SCCP has approved the full refund of contributions to the CTGF upon cessation of the business of the clearing member and upon termination of its membership with SCCP. Such amendment has been submitted for the further approval of the SEC. Pending the approval of the SEC, the rule on non-refundability still applies. In view of this, the Parent Company made a full provision for impairment losses amounting to P13,724,200 in previous years.

# 11. Trade Payables

	June 30, 2013 (Unaudited)		December 31, 2012 (Audited)	
	Money Security		Money	Security
	Balance	Valuation-Long	Balance	Valuation-Long
Payable to customers:				
With money balances	<b>£</b> 4,586,865,975	<b>£</b> 21,909,757,829	₽2,859,797,815	₽17,641,638,873
No money balances	_	1,485,080,489	_	2,052,954,431
	4,586,865,975	23,394,838,318	2,859,797,815	19,694,593,304
Dividend payable - customer	2,694	_	58,304	_
	P4,586,868,669	P23,394,838,318	₽2,859,856,119	₽19,694,593,304

Payable to customers with money balances amounting to \$\mathbb{P}79,488,210\$ and \$\mathbb{P}58,836,378\$ as of June 30, 2013 and December 31, 2012, respectively, were payable to COLHK's clients in respect of the trust and segregated bank balances received and held for clients in the course of the conduct of regulated activities. These balances are payable on demand (see Note 5).

#### 12. Other Current Liabilities

	June 30, 2013	December 31, 2012
	(Unaudited)	(Audited)
Accrued expenses (see Note 18)	P42,727,002	₽28,241,059
Due to Bureau of Internal Revenue	18,419,023	21,872,400
Trading fees	2,779,493	1,830,582
Accrued management bonus	-	12,713,436
Others	246,131	209,597
	P64,171,649	₽64,867,074

Accrued expenses and accrued management bonus mainly include accruals for the officers and employees' performance bonus and other operating expenses and deposits of clients which were received after the cut-off time for the processing of collections and which were credited to the clients' trading accounts on the next business day following the end of the reporting period.

Due to BIR comprise of withholding, percentage and output taxes payable to the Philippine Government.

Trading fees pertain to SCCP and PSE fees and HK Exchanges and clearing fees on the purchase and sale of stocks.

Other current liabilities are noninterest-bearing and are generally settled on fifteen (15) to sixty (60) day's term.

# 13. Equity

# Capital Stock

The details and movements of the Parent Company's capital stock (figures and amounts in thousands) follow:

		June 30,2013	Dece	ember 31, 2012
		(Unaudited)		(Audited)
	Shares	Amount	Shares	Amount
Common Stock - ₽1 per share				·
Authorized	1,000,000	P1,000,000	1,000,000	₽1,000,000
Issued and Outstanding				
Balances at beginning				
of the period	467,810	<b>P</b> 467,810	458,550	₽458,550
Issuance of common shares upon				
exercise of stock options	840	840	9,260	9,260
Balances at end of the period	468,650	P468,650	467,810	₽467,810

As of June 30, 2013 and December 31, 2012, the Parent Company has 32 and 31 stockholders, respectively.

#### **Retained Earnings**

In compliance with SRC Rule 49.1 B Reserve Fund, the Parent Company is required to annually appropriate ten percent (10%) of its audited net income and transfer the same to appropriated retained earnings account. On December 11, 2006, the BOD approved the annual appropriation commencing on the year 2006. Total appropriated retained earnings amounted to ₱107,520,383 and ₱75,458,201 as of June 30, 2013 and December 31, 2012, respectively while total unappropriated retained earnings amounted to ₱599,547,197 and ₱704,609,498 as of June 30, 2013 and December 31, 2012, respectively.

During the BOD meeting on April 26, 2007, the BOD of the Parent Company approved a policy of declaring an annual regular cash dividend of twenty percent (20%) of its net earnings.

The table below shows the cash dividends declared from COL's unappropriated retained earnings for the years 2013 and 2012:

#### 2013

Cash Dividend	<b>Declaration Date</b>	Ex-date	Record Date	Payment Date
Regular				
₽0.12 per share	March 19, 2013	April 1, 2013	April 4, 2013	April 19, 2013
Special				
₽0.51 per share	March 19, 2013	April 1, 2013	April 4, 2013	April 19, 2013

## 2012

Cash Dividend	Declaration Date	Ex-date	Record Date	Payment Date
Regular				
₽0.12 per share	March 30, 2012	April 13, 2012	April 18, 2012	May 14, 2012
Special				
₽0.48 per share	March 30, 2012	April 13, 2012	April 18, 2012	May 14, 2012

On December 11, 2008, the Hong Kong Securities and Futures Commission (SFC) approved the increase in the authorized capital stock of COLHK from 20,000,000 shares to 50,000,000 shares at HK\$1 par value. On February 19, 2009, the COLHK's BOD declared a scrip dividend corresponding to 23,000,005 shares at HK\$1 par value to its existing stockholders as of December 31, 2008.

On December 31, 2009, the Hong Kong SFC approved the increase in the authorized capital stock of COLHK from 50,000,000 shares to 150,000,000 shares at HK\$1 par value. On March 1, 2010, the COLHK's BOD declared a scrip dividend corresponding to 21,999,995 shares at HK\$1 par value to its existing stockholders as of December 31, 2010.

On February 3, 2011, COLHK's BOD approved to pay a final dividend of HK\$13,000,000 (65,000,000 shares multiplied by HK\$0.20 scrip dividend per share) to stockholders as of record date of February 3, 2011.

On February 7, 2012, COLHK's BOD has proposed to pay a final dividend of HK\$0.064 per share in scrip.

Interest Income		
	June 30, 2013	June 30, 2012
	(Unaudited)	(Unaudited)
Customers (Note 7)	P77,415,586	₽60,421,608
Banks – net (Note 4)	25,455,740	32,074,656
	P102,871,326	₽92,496,264
Personnel Costs		
	June 30, 2013	June 30, 2012
	(Unaudited)	(Unaudited)
Salaries and wages	P27,744,323	₽28,400,239
Other benefits	3,513,775	3,356,077
	P31,258,098	₽31,756,316
Personnel costs were distributed as follows:		
	June 30, 2013	June 30, 2012
	(Unaudited)	(Unaudited)
Cost of services	P19,605,079	P20,098,657
Operating expenses	11,653,019	11,657,659
	P31,258,098	₽31,756,316

# 16. Employee Benefits

#### SOP

On July 12, 2000 and July 3, 2006, the Group granted stock options in favor of directors, senior managers and officers of the Group as well as other qualified individuals determined by a Committee constituted by the BOD to administer the SOP. As of December 31, 2006, a total of 46,000,000 stock options were granted. The agreement provides for an exercise price of \$\mathbb{P}\$1.00 per share. These options will be settled in equity once exercised. All options are exercisable one and a half years from July 12, 2006, the effective date of listing of the Parent Company's shares at the PSE, and will terminate ten years from the said date. There was no new SOP granted as of June 30, 2013.

There have been no cancellations or modifications to the plan in 2013 and 2012.

The following table illustrates the number of and movements in stock options:

## 1st Tranche

	June 30, 2013	December 31, 2012
	(Unaudited)	(Audited)
Outstanding at beginning of the period	2,690,000	9,450,000
Exercised during the period (see Note 13)	(840,000)	(6,760,000)
Outstanding at end of the period	1,850,000	2,690,000

These stock options have not been recognized in accordance with PFRS 2, Share-Based Payment, as these options were granted on or before November 7, 2002. These options have not been subsequently modified and therefore do not need to be accounted for in accordance with PFRS 2.

#### 2nd Tranche

	June 30, 2013	December 31, 2012
	(Unaudited)	(Audited)
Outstanding at beginning of the period	5,500,000	8,000,000
Exercised during the period (see Note 13)	-	(2,500,000)
Outstanding at end of the period	5,500,000	5,500,000

These stock options are recognized in accordance with PFRS 2, Share-Based Payment.

The options have a contractual term of 10 years. The weighted average remaining contractual life of options outstanding is 4.0 years and 4.5 years as of June 30, 2013 and December 31, 2012, respectively.

The fair value of each option is estimated on the date of grant using the Black-Scholes Merton option pricing model, taking into account the terms and conditions upon which the options were granted. The fair value of options granted on July 12, 2000 and July 3, 2006 amounted to \$\mathbb{P}0.89\$ per share and \$\mathbb{P}1.04\$ per share, respectively.

The assumptions used to determine the fair value of the stock options granted on July 12, 2000 were (1) share price of P1.07 obtained through the use of the Discounted Cash Flow model since the stock was not quoted at the time; (2) exercise price of P1.00; (3) expected volatility of 44%; (4) option life of 10 years; and (5) risk-free interest rate of 15.61%.

The assumptions used to determine the fair value of the stock options granted on July 3, 2006 were (1) share price of \$\mathbb{P}\$1.36 as the latest valuation of stock price at the time of the initial public offering; (2) exercise price of \$\mathbb{P}\$1.00; (3) expected volatility of 24%; (4) option life of 10 years; and (5) risk-free interest rate of 11.04%.

The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may not necessarily be the actual outcome. Since the stock is not quoted at the time of grant date, the Group used the historical volatility of the nearest market comparable available.

Risk-free interest rate is the equivalent 10-year zero coupon rate at the time of grant date. Movements in the cost of share-based payment included in equity are as follows:

	<b>June 30, 2013</b>	December 31, 2012
	(Unaudited)	(Audited)
Balances at beginning of the period	P33,263,658	₽63,541,685
Cost of share-based payment recognized as capital in		
excess of par value	_	(2,600,000)
Stock option expense	286,000	1,742,000
Movement in deferred income tax asset on intrinsic		
value of outstanding options	(2,181,879)	(29,420,027)
Movements during the period	(1,895,879)	(30,278,027)
Balances at end of the period	P31,367,779	₽33,263,658

#### **Retirement Benefits**

The Parent Company has a funded, non-contributory defined benefit retirement plan covering substantially all of its regular employees. The benefits are based on a certain percentage of the final monthly basic salary for every year of credited service of employees. The defined retirement benefit obligation is determined using the projected unit credit method. There was no plan termination, curtailment or settlement for the years ended June 30, 2013 and December 31, 2012.

The following tables summarize the components of the Parent Company's net retirement costs recognized in the consolidated statements of income and the amounts recognized in the consolidated statements of financial position:

Movements in the retirement obligation recognized in the consolidated statements of financial position:

		June 30, 2013 (Unaudited)	December 31, 2012 (As Restated)
Retirement obligation at beginning of the	e period	P23,113,934	₽13,522,226
Retirement costs	1	_	4,088,076
Remeasurement of interest income (expe	ense)	_	53,715
Remeasurement of actuarial losses	,	_	5,449,917
Retirement obligation at end of the perio	d	P23,113,934	₽23,113,934
Net retirement obligation			
		June 30, 2013	December 31, 2012
		(Unaudited)	(As Restated)
Present value of retirement obligation		P29,526,269	P29,526,269
Fair value of plan assets		(6,412,335)	(6,412,335)
Net retirement obligation		23,113,934	23,113,934
Changes in the present value of the retire	une 30, 2013	December 31, 20 (As restate	•
Beginning balances	P29,526,269	₽20,236,66	
Current service cost		3,168,56	
Interest cost	_	1,376,09	, ,
Remeasurement of actuarial losses	_	5,379,45	1 2,707,028
Benefits paid	_	(634,500	(315,000)
Ending balances	P29,526,269	₽29,526,26	9 \$\mathbb{P}20,236,661\$
Changes in the fair value of the plan asse		December 31, 20 (As restated	•
Beginning balances	June 30, 2013	P6,714,43	<u> </u>
Expected interest income	P6,412,335	456,58	
Remeasurement of interest income	_	450,56	1 323,113
(expense)	_	(53,71)	5) (65,389)
Remeasurement of actuarial losses	_	(70,46)	
Benefits paid	_	(634,50	
Ending balances	P6,412,335	₽6,412,333	
		<u> </u>	

The latest actuarial valuation of the retirement plan is as at December 31, 2012. The Parent Company will obtain an updated actuarial valuation report for the 2013 annual consolidated financial statements. Amounts of current and previous periods are as follows:

	June 30, 2013	December 31,2012	December 31,2011	December 31, 2010
Present value of the obligation	P29,526,269	₽29,526,269	₽20,236,661	₽14,368,751
Fair value of plan assets	6,412,335	6,412,335	6,714,435	6,538,937
Actuarial losses on retirement obligation from experience	2 2 (1 000	2 261 000	170 425	2 501 702
adjustment Actuarial losses on retirement obligation from change in	3,361,009	3,361,009	170,425	2,501,782
assumptions	2,018,442	2,018,442	2,536,603	1,611,469

The principal assumptions used in determining retirement obligation for the Parent Company's plan is shown below:

	2012	2011
Discount rate	6.20%	6.80%
Expected rate of return on plan assets	5.00%	6.00%
Future salary increases	7.00%	7.00%

The carrying amounts and fair values of the plan assets as at December 31, 2012 are as follows:

	Carrying values	Fair values
Cash in bank	₽2,208	₽2,208
Investment in common trust funds	6,487,638	6,410,127
	₽6,489,846	₽6,412,335

The plan assets consist of the following:

- Cash in bank includes saving deposits; and
- Investment in common trust funds pertains to unit investment trust fund.

The plan assets is exposed to concentration risk since 99.96% of its plan assets is investment in common trust funds. The maximum exposure is equal to the carrying value of the investment in common trust funds.

The sensitivity analysis on each significant assumption will be analyzed on the 2013 annual consolidated financial statements when the 2013 actuarial valuation report is available.

As at August 19, 2013, the Parent Company has not yet reasonably determined the amount of the 2013 contributions to the retirement plan.

COLHK makes monthly contribution to a fund under the mandatory provident fund schemes ordinance enacted by the Hong Kong Government. The plan is defined contribution. Under the plan COLHK should contribute 5% of the monthly relevant income of all its qualified employees. The contribution recognized as expense amounted to \$\text{P136,624}\$ and \$\text{P127,462}\$ in June 30, 2013 and 2012, respectively.

The Group and the Retirement Plan has no specific matching strategies between the retirement plan assets and the defined benefit obligation under the retirement plan.

# 17. Income Taxes

The components of the Group's net deferred income tax assets follow:

	June 30, 2013	December 31, 2012
	(Unaudited)	(As Restated)
Cost of share-based payment	P27,363,779	₽29,545,658
Accumulated translation adjustment	13,267,730	19,819,459
NOLCO- HK Subsidiary	4,276,010	2,537,270
Loss on remeasurement of retirement obligation	3,731,201	3,731,201
Accrued retirement costs	3,638,116	3,722,919
Allowance for credit and impairment losses	733,573	1,051,469
Stock option expense	1,201,200	1,115,400
Others	(1,594)	(51)
	P54,210,015	₽61,523,325

Realization of the future tax benefits related to the net deferred income tax assets is dependent on many factors, including the Group's ability to generate taxable income, within the carryover period. Management has considered these factors in reaching a conclusion that not recognizing a portion of the net deferred income tax assets is necessary for financial reporting purposes.

As of June 30, 2013 and December 31, 2012, the Parent Company has temporary difference arising from allowance for probable losses on other assets amounting to £13,724,200 for which no deferred tax asset was recognized since management believes that it is probable that this temporary difference will not be realized in the future.

# 18. Related Party Disclosures

a. The summary of significant transactions and account balances with related parties are as follows:

	Commission		Commission	
Category	income	Interest income	expense	Professional fees
Key management personnel				_
June 30, 2013	P2,632,455	P1,847,964	₽–	₽–
June 30, 2012	2,016,514	430,498	_	_
Other related parties:				
Affiliates with common officers,				
directors and stockholders				
June 30, 2013	16,833,453	750,652	278,819	2,800,325
June 30, 2012	26,430,180	867,890	12,815	6,151,538
Directors				
June 30, 2013	12,461,340	22,194	_	_
June 30, 2012	12,289,449	521,542	_	
Total	P31,927,248	P2,620,810	P278,819	P2,800,325
Total	₽40,736,143	₽1,819,930	₽12,815	₽6,151,538

Category	Trade payables	Trade receivables	Terms	Conditions
Key management personnel				
June 30, 2013	P77,174,571	P45,050,357	3-day; non- interest bearing/ Collectible or payable on demand; interest	Secured; no impairment;
December 31, 2012  Other related parties:  Affiliates with common officers, directors and stockholders	56,709,837	15,284,711	bearing	no guarantee
June 30, 2013	30,350,159	29,676,308	3-day; non- interest bearing/ Collectible or payable on	Secured;no impairment;no
December 31, 2012 Directors	29,368,151	9,149,278	demand;interest bearing/Payable upon billing;non- interest bearing	guarantee
June 30, 2013	106,987,123	20,609,510	3-day; non- interest bearing/ Collectible or payable on demand; interest	Secured; no impairment; no guarantee
December 31, 2012	23,310,923	34,325,740	bearing	
Total	P214,511,853	P95,336,175		
Total	₽109,388,911	₽58,759,729		

# b. Compensation of key management personnel of the Group follows:

	June 30, 2013	June 30, 2012
	(Unaudited)	(Unaudited)
Short-term employee benefits	P14,076,628	₽14,342,564
Retirement costs	63,765	66,360
Cost of share-based payment	286,000	1,456,000
	P14,426,393	₽15,864,924

# 19. Leases

The Group leases its office premises under separate operating lease agreements expiring on various dates and whose lease terms are negotiated every 1-3 years. Rental costs charged to operations were distributed as follows:

	June 30, 2013	June 30, 2012
	(Unaudited)	(Unaudited)
Cost of services	<b>P</b> 2,271,882	₽2,028,214
Operating expenses	2,947,668	2,854,517
	<b>P</b> 5,219,550	₽4,902,731

The future minimum lease payments are as follows:

	June 30, 2013	December 31, 2012
	(Unaudited)	(Audited)
Within one (1) year	P4,206,259	₽7,327,525
After one (1) year but not more than five (5) years	1,087,914	2,404,002
	P5,294,173	₽9,731,527

## 20. Capital Management

The primary objective of the Group's capital management is to ensure that the Group maintains healthy capital ratios in order to support its business, pay existing obligations and maximize shareholder value. The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. No changes were made in the objectives, policies or processes during the period ended June 30, 2013 and December 31, 2012.

The Amended Implementing Rules and Regulations of the SRC effective February 28, 2004 include, among others, revisions in the terms and conditions for registration and subsequent renewal of license applicable to both exchange trading participants and non-exchange broker dealers as follows: (a) to allow a net capital of P2.5 million or 2.5% of aggregate indebtedness, whichever is higher, for broker dealers dealing only in proprietary shares and not holding securities, (b) to allow the SEC to set a different net capital requirement for those authorized to use the Risk-Based Capital Adequacy (RBCA) model, and (c) to require unimpaired paid-up capital of P100.0 million for broker dealers, which are either first time registrants or those acquiring existing broker dealer firms and will participate in a registered clearing agency; P10.0 million plus a surety bond for existing broker dealers not engaged in market making transactions; and P2.5 million for broker dealers dealing only in proprietary shares and not holding securities.

The SEC approved Memorandum Circular No. 16 dated November 11, 2004 which provides the guidelines on the adoption in the Philippines of the RBCA Framework for all registered brokers dealers in accordance with SRC. These guidelines cover the following risks: (a) position or market risk, (b) credit risks such as counterparty, settlement, large exposure, and margin financing risks, and (c) operational risk.

The Parent Company being a registered broker in securities is subject to the stringent rules of the SEC and other regulatory agencies with respect to the maintenance of specific levels of RBCA ratios. RBCA is a ratio that compares the broker or dealer's total measured risk to its liquid capital. As a rule, the Parent Company must maintain an RBCA ratio of at least 110% and a net liquid capital (NLC) of at least \$\mathbb{P}5.0\$ million or five percent (5%) of its aggregate indebtedness, whichever is higher. Also, the Aggregated Indebtedness (AI) of every stockbroker should not exceed two thousand percent (2,000%) of its NLC. In the event that the minimum RBCA ratio of 110% or the minimum NLC is breached, the Parent Company shall immediately cease doing business as a broker and shall notify the PSE and SEC. As of June 30, 2013 and December 31, 2012, the Parent Company is compliant with the said requirement.

The Parent Company's capital pertains to equity per books adjusted with deferred tax assets and assets not readily convertible into cash.

The RBCA ratio of the Parent Company as of June 30, 2013 and December 31, 2012 are as follows:

	<b>June 30, 2013</b>	December 31, 2012
	(Unaudited)	(As Restated)
Equity eligible for net liquid capital	<b>₽</b> 856,341,809	₽911,114,099
Less: Ineligible Assets	202,821,552	190,163,399
NLC	P653,520,257	₽720,950,700

	June 30, 2013 (Unaudited)	December 31, 2012 (As Restated)
Position risk Operational risk Counterparty risk	P27,092 105,995,538 484	₽40,367 81,214,878 —
Total Risk Capital Requirement	P106,023,114	P81,255,245
AI	P4,464,707,350	₽2,882,955,191
5% of AI Required NLC	P223,235,367 223,235,367	₽144,147,760 144,147,760
Net Risk-Based Capital Excess	430,284,890	576,802,940
Ratio of AI to NLC	683%	400%
RBCA ratio	616%	887%

The following are the definition of terms used in the above computation.

# 1. Ineligible assets

These pertain to fixed assets and assets which cannot be readily converted into cash.

# 2. Operational risk requirement

The amount required to cover a level of operational risk which is the exposure associated with commencing and remaining in business arising separately from exposures covered by other risk requirements. It is the risk of loss resulting from inadequate or failed internal processes, people and systems which include, among others, risks of fraud, operational or settlement failure and shortage of liquid resources, or from external events.

# 3. Position risk requirement

The amount necessary to accommodate a given level of position risk which is a risk to which a broker dealer is exposed to and arising from securities held by it as a principal or in its proprietary or dealer account.

## 4. Aggregate indebtedness

Total money liabilities of a broker dealer arising in connection with any transaction whatsoever, and includes, among other things, money borrowed, money payable against securities loaned and securities failed to receive, the market value of securities borrowed to the extent to which no equivalent value is paid or credited (other than the market value of margin securities borrowed from customers and margin securities borrowed from non-customers' and non-customers' free credit balances, and credit balances in customers' and non-customers' account having short positions in securities subject to the exclusions provided in the said SEC Memorandum.

In addition, SRC Rule 49.1 (B), Reserve Fund of such circular, requires that every broker dealer shall annually appropriate a certain minimum percentage of its audited profit after tax and transfer the same to Appropriated Retained Earnings. Minimum appropriation shall be 30%, 20% and 10% of profit after tax for brokers dealers with unimpaired paid up capital of \$\mathbb{P}10\$ million to \$\mathbb{P}30\$ million, between \$\mathbb{P}30\$ million and more than \$\mathbb{P}50\$ million, respectively.

The Parent Company's regulated operations have complied with all externally-imposed capital requirements as of June 30, 2013 and December 31, 2012.

COLHK monitors capital using liquid capital as provided for under Hong Kong's Securities and Futures Ordinance (Cap. 571) and Securities and Futures (Financial Resources) Rules (Cap. 571N). COLHK's policy is to keep liquid capital at the higher of the floor requirement of Hong Kong dollar (HK\$) 3,000,000 and computed variable required capital. As of June 30, 2013 and December 31, 2012, COLHK is compliant with the said requirement.

## 21. Financial Risk Management Objectives and Policies

The Group's principal financial instruments consist of cash and cash equivalents, financial assets at FVPL, receivables, payable to clearing house and other brokers, payable to customers, and accounts payable and accrued expenses, which arise from operations. The Group also has HTM investment acquired for purposes of investing idle funds.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk, interest rate risk and foreign currency risk. The BOD reviews and agrees policies for managing each of these risks and they are summarized below:

#### Credit risk

Credit risk refers to the potential loss arising from any failure by counterparties to fulfill their obligations, as and when they fall due. It is inherent to the stock brokerage business as potential losses may arise due to the failure of its customers and counterparties to fulfill their trading obligations on settlement dates or the possibility that the value of collateral held to secure obligations becoming inadequate due to adverse market conditions.

The business model of the Group minimizes its exposure to credit risk. The Group's customers, except those granted by a credit line facility by the Parent Company, are required to deposit funds to their accounts and their purchases are limited to their cash deposit. In order to manage the potential credit risk associated with the Parent Company's margin lending activities, it has established policies and procedures in evaluating and approving applications for margin financing as well as the review of credit performance and limits. In addition, the Parent Company requires its margin customers a Two Peso (P2) security cover for every One Peso (P1) exposure. The security cover can either be in cash or a combination of cash and marginable stocks identified by the Parent Company using a set of criteria.

Cash in banks and short-term placements are deposited to reputable banks duly approved by the BOD.

As of June 30, 2013 and December 31, 2012, \$\mathbb{P}\$1,349,436,750 and \$\mathbb{P}\$1,060,671,844 of total receivable from customers is secured by collateral comprising of cash and equity securities of listed companies with total market value of \$\mathbb{P}\$21,004,246,435 and \$\mathbb{P}\$13,485,028,553, respectively.

Transactions through the stock exchange are covered by the guarantee fund contributed by member brokers and maintained by the clearing house.

The Group's exposure to credit risk arising from default of the counterparty has a maximum exposure equal to the carrying amount of the particular instrument plus any irrevocable loan commitment or credit facility (see Note 6).

The table below shows the maximum exposure to credit risk for the component of the statement of financial position:

	June 30, 2013	December 31, 2012
	(Unaudited)	(Audited)
Cash and cash equivalents (see Note 4)	P3,626,138,081	₽2,583,015,959
Cash in a segregated account (See Note 5)	67,687,611	64,200,375
Financial assets at FVPL (see Note 6)	5,272,307	2,729,120
Trade receivables (see Note 7)	2,073,326,775	1,444,285,187
Other receivables (see Note 7)	4,882,667	5,038,652
Refundable deposits (see Note 10)	4,606,200	4,744,137
	5,781,913,641	4,104,013,430
Unutilized margin trading facility	4,220,140,860	3,441,237,792
	P10,002,054,501	₽7,545,251,222

There are no significant concentrations of credit risk within the Group.

As of June 30, 2013 and December 31, 2012, the Group has no past due but not impaired financial assets.

#### Liquidity Risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments or that a market for derivatives may not exist in some circumstances.

The Group's objectives to manage its liquidity profile are: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; and c) to be able to access funding when needed at the least possible cost.

As of June 30, 2013 and December 31, 2012, all of the Group's financial liabilities are contractually payable on demand.

## Market Risk

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in interest rates, foreign currency exchanges rates, commodity prices, equity prices and other market changes. The Group's market risk originates from its holdings of equity instruments and foreign currency-denominated financial instruments.

#### Interest Rate Risk

As of June 30, 2013 and December 31, 2012, changes in interest rates have no impact on the Group's profit and loss and equity.

#### Foreign currency risk

The Group's policy is to maintain foreign currency exposure within acceptable limits and within existing regulatory guidelines. The Group believes that its profile of foreign currency exposure on its assets and liabilities is within conservative limits for a financial institution engaged in the type of business in which the Group is engaged.

The Group's exposure to foreign currency exchange risk arises from its US dollar-denominated cash amounting to US\$7,323 and US\$12,249 as of June 30, 2013 and December 31, 2012, respectively.

There is no other impact on the Parent Company's equity other than those already affecting the consolidated statement of comprehensive income.

#### Equity Price Risk

Equity price risk is the risk to earnings or capital arising from changes in stock exchange indices relating to its quoted equity securities. The Group's exposure to equity price risk relates primarily to its financial assets at FVPL which pertains to investments in shares of stocks of companies listed in the PSE and major U.S. Stock Exchanges.

The Group's policy is to maintain the risk to an acceptable level. Movement in share price is monitored regularly to determine the impact on its financial position.

Since the carrying amount of financial assets subject to equity price risk is immaterial relative to the consolidated financial statements, management believes that disclosure of equity price risk sensitivity analysis as of June 30, 2013 and December 31, 2012 is not significant.

# 22. Financial Instruments

#### Fair Values

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such value:

# Financial Instruments Whose Carrying Amount Approximate Fair Value

The carrying amounts of cash and cash equivalents, receivables, payable to clearing house and other brokers, payable to customers and accounts payable and accrued expenses, which are all subject to normal trade credit terms and are short-term in nature, approximate their fair values.

#### Financial Assets at FVPL

The Group's financial assets at FVPL are carried at their fair values as of June 30, 2013 and December 31, 2012. Fair value of financial assets at FVPL is based on quoted prices of stock investments published by the PSE and major U.S. Stock Exchanges.

## Refundable Deposits

The fair value of the refundable deposits is based on the present value of the future cash flows discounted using PDST-R2 rates for a similar type of instrument using 2.80% and 1.30% as at June 30, 2013 and December 31, 2012, respectively.

## Categories of Financial Instruments

The carrying values and fair values of the Group's financial assets and liabilities per category are as follows:

_	Carrying Amount		Fair Value	
	June 30, 2013	December 31,2012	June 30, 2013	December 31, 2012
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Financial Assets				
Loans and receivables:				
Cash and cash equivalents	P3,626,174,828	₽2,583,051,902	P3,626,174,828	₽2,583,051,902
Cash in a segregated account	67,687,611	64,200,375	67,687,611	64,200,375
Trade receivables	2,073,326,775	1,444,285,187	2,073,326,775	1,444,285,187
Other receivables	4,882,667	5,038,652	4,882,667	5,038,652
Refundable deposits	4,606,200	4,744,137	4,012,151	4,564,459
	5,776,678,081	4,101,320,253	5,776,174,032	4,101,140,575
Financial assets at FVPL	5,272,307	2,729,120	5,272,307	2,729,120
	P5,781,950,388	₽4,104,049,373	<b>₽</b> 5,781,446,339	₽4,103,869,695
Financial Liabilities				
Other financial liabilities:				
Trade payables	P4,586,868,669	₽2,859,856,119	P4,586,868,669	₽2,859,856,119
Other current liabilities	45,752,622	42,994,674	45,752,622	42,994,674
	P4,632,621,291	₽2,902,850,793	P4,632,621,291	₽2,902,850,793

#### Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted prices in active markets for identical assets or liabilities;
- Level 2: techniques which involve inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3: techniques which use inputs for the asset or liability that are not based on observable market data (unobservable inputs).

As at June 30, 2013 and December 31, 2012, the fair value of the financial assets at FVPL is the quoted market price at the close of the business (Level 1).

Recurring fair value				
measurements	Level 1	Level 2	Level 3	Total
June 30, 2013 (Unaudited)				
Financial Asset				
Financial assets at FVPL	<b>P5,272,307</b>	₽–	₽–	P5,272,307
December 31, 2012 (Audited)				
Financial Asset				
Financial assets at FVPL	₽2,729,120	₽–	₽-	₽2,729,120

As at June 30, 2013 and December 31, 2012, there were no transfers into and out of Level 1 fair value measurements.

# 23. Earnings Per Share (EPS) Computation

	June 30, 2013 (Unaudited)	June 30, 2012 (Unaudited)
Net income	P222,249,381	P209,063,934
Weighted average number of shares for basic		
earnings per share	468,230,000	463,130,000
Dilutive shares arising from stock options	7,350,000	8,290,000
Adjusted weighted average number of shares of		
common shares for diluted earnings per share	475,580,000	471,420,000
Basic earnings per share	P0.47	₽0.45
Diluted earnings per share	P0.47	P0.44

# 24. Segment Information

For management purposes, the Group is organized into business units based on its geographical location and has two (2) reportable segments as follows:

- Philippine segment, which pertains to the Group's Philippine operations.
- Hong Kong segment, which pertains to the Group's HK operations.

The following tables present certain information regarding the Group's geographical segments:

June 30, 2013 (	Unaudited)
-----------------	------------

<u>June 30, 2013 (Unaudited)</u>				
	Philippines	Hong Kong	Elimination	Total
Revenue from external customers:				
Commission	P312,747,107	<b>£</b> 25,832,686	₽–	P338,579,793
Interest	102,871,326	_	_	102,871,326
Others	1,291,353	654,580	_	1,945,933
Inter-segment revenue	20,872,098	_	(20,872,098)	
Segment revenue	437,781,884	26,487,266	(20,872,098)	443,397,052
Cost of services	(118,764,531)	(9,537,611)	_	(128,302,142)
Operating expenses	(32,891,237)	(25,873,663)	20,723,465	(38,041,435)
Depreciation	(3,266,540)	(102,344)	, , , <u> </u>	(3,368,884)
Income (loss) before income tax	282,859,576	(9,026,352)	(148,633)	273,684,591
(Provision for) benefit from income tax	(52,968,613)	1,533,403	` _	(51,435,210)
Net income (loss)	P229,890,963	(P7,492,949)	(P148,633)	P222,249,381
		(= 1 , 1 = - , 1 = )	(====,===)	
S	DE 501 (44.242	D540 010 200	(D120 452 040)	D5 012 001 (02
Segment assets Segment liabilities	₽5,501,644,342	P548,910,380 83,447,521	(P138,473,040)	P5,912,081,682
	4,617,778,066	83,447,521	(3,628,450)	4,697,597,137
Capital expenditures: Tangible fixed assets	11 260 527			11 270 527
Cash flows arising from:	11,269,537	_	_	11,269,537
Operating activities	1,234,811,728	113,990,235		1,348,801,963
Investing activities		113,990,235	_	
Financing activities	(11,269,537) (294,409,500)	_	_	(11,269,537) (294,409,500)
9	, , , ,			, , , ,
December 21, 2012 (Andited)				
December 31, 2012 (Audited)	DI 111 1	** **	T211	<b>7</b> 7. 1
	Philippines	Hong Kong	Elimination	Total
Revenue from external customers:	7.10 × 10 7.000	D# 4 00# 440	_	7442 202 704
Commission	₽406,497,833	₽56,805,668	₽–	₽463,303,501
Interest	184,089,165	-	_	184,089,165
Others	2,464,445	1,035,836	_	3,500,281
Inter-segment revenue	42,441,634		(42,441,634)	
Segment revenue	635,493,077	57,841,504	(42,441,634)	650,892,947
Cost of services	(169,284,763)	(18,867,913)	_	(188,152,676)
Operating expenses	(95,053,938)	(56,731,293)	42,483,924	(109,301,307)
Depreciation and amortization	(14,030,045)	(229,829)	_	(14,259,874)
Income before income tax	357,124,331	(17,987,531)	42,290	339,179,090
Provision for income tax	(36,502,516)	3,195,537		(33,306,979)
Net income	₽320,621,815	₽(14,791,994)	₽42,290	₽305,872,111
Segment assets	₽3,845,864,442	₽521,394,354	(£138,241,690)	₽4,229,017,106
Segment liabilities	2,886,877,610	63,634,563	(3,454,378)	2,947,057,795
Capital expenditures:				
Tangible fixed assets	12,887,696	558,860	_	13,446,556
Cash flows arising from:				
Operating activities				056 450 015
	931,127,533	(74,674,618)	_	856,452,915
Investing activities	931,127,533 (12,631,651)	(74,674,618) (558,860)		856,452,915 (13,190,511)

# 25. Reclassification

Certain accounts in 2012 consolidated financial statements were reclassified to conform with the 2013 presentation in accordance with the Broker Dealer Chart of Accounts as approved by SEC effective as at January 1, 2011.

# 26. Subsequent Events

There are no material events subsequent to the end of the interim that have not been reflected in the financial statements for the interim period.

# SCHEDULE I COL FINANCIAL GROUP, INC. AND SUBSIDIARY SCHEDULE SHOWING FINANCIAL SOUNDNESS PURSUANT TO SRC RULE 68, AS AMENDED

	<b>June 30, 2013</b>	June 30, 2012
Profitability ratios:		
Return on assets	4%	5%
Return on equity (annualized)	36%	34%
Net profit margin	50%	59%
Solvency and liquidity ratios:		
Current ratio	1.24:1	1.38:1
Debt to equity ratio	3.43:1	2.03:1
Quick ratio	1.24:1	1.37:1
Asset to equity ratio	4.35:1	3.26:1